



**STATE OF IOWA**  
**MASTER AGREEMENT**  
 Contract Declaration and Execution

**MA 005**

**26354**

**EFFECTIVE BEGIN DATE:** 07-01-2026  
**EXPIRATION DATE:** 06-30-2027  
**PAGE:** 1 of 5

**VENDOR:**

**INDUSTRIAL ELECTRICAL SERVICES LLC**

**00003238100**

**1530 Tri View Ave  
 Sioux City, IA 51103-5214**

**VENDOR CONTACT:**

Lance Derochie

**PHONE:** 712-266-6393

**EMAIL:** Lance.Derochie@iesconstruction.com

**ISSUER:**

Michael Bradbury

**EXT: PHONE:** 515-330-8702

**EMAIL:** michael.bradbury@das.iowa.gov

**FOB:**

**Contract For:** Electrician Services

**AWARDED**

Zone 2: NW - Fort Dodge, Rockwell City, Cherokee

Counties: Buena, Vista, Calhoun, Carroll, Cherokee, Clay, Crawford, Dickinson, Emmet, Greene, Hamilton, Hancock, Humboldt, Ida, Kossuth, Lyon, Monona, O'Brien, Osceola, Palo Alto, Plymouth, Pocahontas, Sac, Sioux, Webster, Winnebago, Woodbury, Wright

The Parties agree to comply with the terms and conditions on the following attachments, which are by this reference made a part of the agreement.

Attachments are on file with the Department of Administrative Services Central Procurement

Attachment 1: Competitive Solicitation for 005-RFB-2675-2026

Attachment 2: Vendors Response to Competitive Solicitation 005-RFB-2675-2026

Attachment 3: Bid Summary from 005-RFB-2675-2026

**Contact Information**

Name: Lance Derochie

Phone: 712-266-6393

Email: Lance.Derochie@iesconstruction.com

**RENEWAL OPTIONS**

<b>FROM</b>	07-01-2027	<b>TO</b>	06-30-2028
<b>FROM</b>	07-01-2028	<b>TO</b>	06-30-2029
<b>FROM</b>	07-01-2029	<b>TO</b>	06-30-2030
<b>FROM</b>	07-01-2030	<b>TO</b>	06-30-2031
<b>FROM</b>	07-01-2031	<b>TO</b>	06-30-2032

**AUTHORIZED DEPARTMENT**

ALL

SUB Other Governmental Entities



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
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1	0.00000	HOUR	91438	\$ 100.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**Electrical**  
**Electrician, Journeyman (Regular Labor)**

Regular Hours - Monday through Friday : Hours 7a-5p.

2	0.00000	HOUR	91438	\$ 150.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**Electrical**  
**Electrician, Journeyman (Overtime Labor)**

Anytime that falls outside of 'Regular' hours. Does not include Sundays or Holidays Use of overtime labor rates must be approved by the requesting Agency.

3	0.00000	HOUR	91438	\$ 200.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**Electrical**  
**Electrician, Journeyman (Double Overtime Labor)**

This is to include Sundays and Holidays only. Use of double overtime labor rates must be approved by the requesting Agency.

4	0.00000	HOUR	91438	\$ 65.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**Electrical**  
**Electrician, Apprentice (Regular Labor)**

Regular Hours - Monday through Friday : Hours 7a-5p.

5	0.00000	HOUR	91438	\$ 95.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**Electrical**  
**Electrician, Apprentice (Overtime Labor)**



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
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6	0.00000	HOUR	91438	\$ 130.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**Electrical**  
**Electrician, Apprentice (Double Overtime Labor)**

This is to include Sundays and Holidays only. Use of double overtime labor rates must be approved by the requesting Agency.

7	0.00000	EA	91438	\$ 100.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**Electrical**  
**Trip Charge (During Regular Hours)**

8	0.00000	EA	91438	\$ 150.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**Electrical**  
**Trip Charge (During Emergency Hours)**

Must be approved by requesting Agency

9	0.00000	EA	91438	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**Electrical**  
**Material Mark-Up**

Materials Markup = 15% Equipment and fixtures pricing Resellers must provide book values with invoicing package.

10	0.00000	EA	91438	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**Electrical**  
**Equipment Rental Cost Percentage Mark-Up**

Mark-Up percentage = 5% on cost of equipment rentals. Paid invoices or receipts for any rentals to be included in invoicing package.





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 PAGE: 5 of 5

**TERMS AND CONDITIONS**

**Federal Terms 23 Aug 21**

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement. Federal Terms and Conditions for goods contracts are posted at: <https://das.iowa.gov/sites/default/files/procurement/pdf/Terms%20and%20Conditions%20for%20Federal%20Compliance.pdf>



**Goods Effective 1 May 16**

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement. General Terms and Conditions for goods contracts are posted at: <https://das.iowa.gov/sites/default/files/procurement/pdf/050116%20terms%20goods.pdf>

**Services Effective 1 May 16**

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement. General Terms and Conditions for service contracts are posted at: <https://das.iowa.gov/sites/default/files/procurement/pdf/050116%20terms%20services.pdf>

**THIS MASTER AGREEMENT IS EFFECTIVE AS OF THE LATEST DATE SHOWN IN "EFFECTIVE BEGIN DATE" IN THE UPPER RIGHT HAND CORNER OR THE DATE BELOW SIGNED BY THE STATE OF IOWA.**

CONTRACTOR		STATE OF IOWA	
<b>CONTRACTOR'S NAME (If other than an individual, state whether a corp, partnership, etc.)</b> Industrial Electrical Services		<b>AGENCY NAME</b> DAS - Central Procurement	
<b>BY (Authorized Signature)</b>  <a href="#">Lance Derochie- Owner (Jun 16, 2026 16:07:09 CDT)</a>	<b>Date Signed</b> 06/16/2026	<b>BY (Authorized Signature)</b>  <a href="#">Mike Bradbury (Jun 16, 2026 16:18:16 CDT)</a>	<b>Date Signed</b> 06/16/2026
<b>Printed Name and Title of Person Signing</b> Lance Derochie- Owner		<b>Printed Name and Title of Person Signing</b> Michael Bradbury - Senior Statewide Procurement Officer	
<b>Address</b>		<b>Address</b> Hoover Building - Third Floor 1305 E. Walnut St. Des Moines, IA. 50319	










# MA26354

Final Audit Report

2026-06-16

Created:	2026-06-16
By:	Mike Bradbury (michael.bradbury@das.iowa.gov)
Status:	Signed
Transaction ID:	CBJCHBCAABAABAvkCrhDpqYsgPXUrFdvYepuEPavYVWZz-

## "MA26354" History

-  Document created by Mike Bradbury (michael.bradbury@das.iowa.gov)  
2026-06-16 - 7:42:22 PM GMT- IP address: 165.206.169.150
-  Document emailed to lance.derochie@iesconstruction.com for signature  
2026-06-16 - 7:44:46 PM GMT
-  Email viewed by lance.derochie@iesconstruction.com  
2026-06-16 - 8:44:34 PM GMT- IP address: 192.178.15.7
-  Signer lance.derochie@iesconstruction.com entered name at signing as Lance Derochie- Owner  
2026-06-16 - 9:07:07 PM GMT- IP address: 24.119.151.87
-  Document e-signed by Lance Derochie- Owner (lance.derochie@iesconstruction.com)  
Signature Date: 2026-06-16 - 9:07:09 PM GMT - Time Source: server- IP address: 24.119.151.87 - Signature Appearance Selected: MOBILE\_DRAW
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2026-06-16 - 9:17:48 PM GMT- IP address: 165.206.169.150
-  Document e-signed by Mike Bradbury (michael.bradbury@das.iowa.gov)  
Signature Date: 2026-06-16 - 9:18:16 PM GMT - Time Source: server- IP address: 165.206.169.150 - Signature Appearance Selected: DRAW
-  Agreement completed.  
2026-06-16 - 9:18:16 PM GMT