



CONTRACT TITLE: Hilti, Inc.

CONTRACT NUMBER: [24168B](#)

OVERVIEW	
CONTRACTOR DETAIL	CONTRACT AND SOLICITATION DETAIL
Contractor Legal Name: Hilti, Inc. Contractor dba (if applicable): N/A Commodity: Professional Grade Tools & Diagnostic Equipment Representative(s): • Steve Coble, Contract Manager contractadmin@hilti.com or Steven.Coble@Hilti.com (918) 872-3954 • NASPO Portfolio Manager: Alonna Vinson avinson@naspo.org Website: Power Tools, Fasteners & Software for Construction - Hilti USA	Contract Type: • State of Iowa Participating Addendum 24168B • NASPO ValuePoint MA OK-SW-818-500 ○ Current Term: 10/12/2027 – 10/11/2028 ➤ Initial Term: 10/12/2023 – 10/11/2025 ➤ renewal limit 10/11/2028 ○ Solicitation Details: RFP – State of Oklahoma; OK-MA-818-23 ○ NASPO Hilti, Inc. details ○ NASPO Portfolio Snapshot Purchasing Contact: Linh Van Gundy Email: linh.vangundy@das.iowa.gov
CONTRACT DESCRIPTION	
Professional Grade Tools & Diagnostic Equipment and accessories. Professional Grade Tools – Distinguished from general use or consumer grade products. Tools designed to be more durable, reliable, and long lasting than typical consumer-grade products. Built to handle frequent, heavy, and repeated use, often in demanding environments. May often include extended warranties for product repairs versus throw away and replace options. Diagnostic Equipment – equipment used for discovering what is wrong with things that do not work properly. Non-medical equipment. Can include automotive, electrical, plumbing, and other specialized areas which require unique diagnostic analysis for evaluation and repair.	
Purchasing: Pcard, DO	
Mobile App: ☐ Yes ☒ No	
Pricing: catalog category discount; Price list	
Restrictions or Limitations (if applicable): N/A	
HOW TO USE THIS CONTRACT	
All state agencies, state facilities, cities, counties, education entities or any entity funded in part with state tax dollars, are eligible purchasers and authorized to purchase products and services under the terms of the Participating Addendum. Contact Hilti representative: Steve Coble @ contractadmin@hilti.com or Steven.Coble@Hilti.com (918) 872-3954	
Reporting: PA Section VII.a – Quarterly sales (dollar volume by State agency and political subdivisions, quantity)	
Admin Fee: ☒ Yes ☐ No • 1%; Paid quarterly	
Next review Date: NASPO will initiate review around Q2/Q3 2027	