



**STATE OF IOWA**  
**MASTER AGREEMENT**  
Contract Declaration and Execution

**MA 005**

**20137A**

**EFFECTIVE BEGIN DATE:** 01-01-2022  
**EXPIRATION DATE:** 07-31-2024  
**PAGE:** 1 of 5

**VENDOR:**

**Konica Minolta Bus S Usa**  
**Minolta**  
**00002089780**

**1595 SPRING HILL RD STE 410**  
**VIENNA, VA 22182**

**VENDOR CONTACT:**

Marc Biga

**PHONE:** 720-290-2431

**EMAIL:** mbiga@kmbs.konicaminolta.  
us

**ISSUER:**

Julie Janssen

**EXT:** **PHONE:** 515-240-2698

**EMAIL:** julie.janssen@iowa.gov

**FOB:** FOB Dest, Freight Prepaid

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**Contract For:** NASPO Konica Minolta Copiers and MPS

The parties agree to comply with the terms and conditions on the following attachments which are by this reference made a part of the Agreement.

Attachments are on file with the Department of Administrative Services - Central Procurement.

Attachment 1: Competitive Solicitation RFP-NP-18-001.

Attachment 2: Contractor's Response to Competitive Solicitation RFP-NP-18-001.

Attachment 3: Contractor's Cost Response to competitive solicitation document RFP-NP-18-001.

Attachment 4: Master Agreement

Attachment 5: State of Iowa Participating Addendum

**Sales Contact Information**

Jason Bradshaw

402.250.7545

jbradshaw@kmbs.konicaminolta.us

**RENEWAL OPTIONS**

**FROM** 08-01-2024 **TO** 07-31-2025

**FROM** 08-01-2025 **TO** 07-31-2026

**AUTHORIZED DEPARTMENT**

ALL

SUB Other Governmental Entities



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
1	0.00000	EA	60072	\$ 0.000000 \$ 0.000000
REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL				
Multi-Function Office Machines (Combination of Fax-Copier-Sc				
Group A - Color & B/W MFD				
New Power Filter, Duplex for Segment 3 and above, Standard Paper Drawers (1 Paper Supply for Segment 2, 2 Paper drawers for Segments 3 & 4, 2000 sheet paper capacity for Segments 5 and above), Paper size capacity up to 11x17, and Bypass Paper Supply if applicable.				
Group A - Color & B/W Multi-Function Device 20-90 Pages Per Minute. See attached Price Sheet.				
2	0.00000	EA	60072	\$ 0.000000 \$ 0.000000
REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL				
Multi-Function Office Machines (Combination of Fax-Copier-Sc				
Group B - Color & B/W MFD				
New Power Filter, Bypass paper supply, Standard Paper Drawers (1 Paper Supply for Segment 2, 2 Paper drawers for Segments 3 & 4, 2000 sheet paper capacity for Segments 5 and above), Paper size capacity up to 8 1/2 X 14, and Envelope adjustment capability.				
Group B - Color & B/W Multi-Function Device. See attached price sheet.				
3	0.00000	EA	60072	\$ 0.000000 \$ 0.000000
REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL				
Multi-Function Office Machines (Combination of Fax-Copier-Sc				
Group C - Color & B/W Production Equipment				
New Power Filter, Bypass paper supply, Standard Paper Drawers (1 Paper Supply for Segment 2, 2 Paper drawers for Segments 3 & 4, 2000 sheet paper capacity for Segments 5 and above), Paper size capacity up to 8 1/2 X 14, and Envelope adjustment capability.				
Group C - Color & B/W Production Equipment. See attached price sheet.				
4	0.00000	EA	20477	\$ 0.000000 \$ 0.000000
REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL				
Printers, Laser				
Group D - Color & B/W Single Function Printers				
Must include inkjet, LED or Laser Print Engine, Standard Paper Drawers, Standard Paper Capacity and Network Connectivity.				
Group D - Color & B/W Single Function Printers. See attached price sheet.				



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5	0.00000	EA	60072	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**Multi-Function Office Machines (Combination of Fax-Copier-Sc**

**Group E - Color & B/W Large and Wide Format Equipment**

Hard-Disk drive, Network Connectivity, Touch Screen Control Panel and Automatic Media Selection.

Group E - Color & B/W Large and Wide Format Equipment. See attached price sheet.

6	0.00000	EA	20684	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**Scanners, Document: Handheld, Desktop, and High Volume**

**Group F - Scanners**

Charge-Coupled Device or Contact Image Sensor, Automatic Document Feeder, Letter or Legal Paper Capacity, Color Depth of at least 24 Bytes and Single Pass Duplex Scan.

Group F - Scanners. See attached price sheet.

7	0.00000	EA	91832	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**Consulting Services (Not Otherwise Classified)**

**Managed Print Services**

Managed Print Services. See attached price sheet.

8	0.00000	EA	015	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**ADDRESSING, COPYING, MIMEOGRAPH, DUP MACHINE SUPPLIES**

**Related Supplies**

Supplies, including: Toner, Staples, Ink, Print Cartridges, Imaging Drums, Fuser Kits, Transfer Kits, Waste Toner Bottles, Fuser Oil, Developer, Rollers/Pads and Maintenance Kits. See attached price sheet. May be included in CPC if a service agreement is in place.

9	0.00000	EA	20870	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

**Printing Software (Microcomputer)**

**Device Related Software**



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Contractor shall provide software to enhance the capabilities of the Devices, or software may be provided as a standalone option on any pre-owned, purchased, leased or rented Device. See the corresponding group's pricelist for pricing information.

10	0.00000	EA	60044	\$ 0.000000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Copier Vending Machines, Accessories and Supplies  
Accessories for Discontinued Base Units

Accessories for Discontinued Base Units - See the attached price list.

11	0.00000	EA	985	\$ 0.000000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

EQUIP RENTAL/LEASE - OFFICE, PHOTO, PRINT, RADIO, TV, PHONE  
Equipment Lease

Lease options available per the terms of the attached participating addendum.

12	0.00000	EA	93927	\$ 0.000000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Copy Machine Maintenance and Repair  
Maintenance Plans

Maintenance Plans - Including monthly charge based on CPC. Must include all parts, labor, preventative maintenance, service calls and supplies for Groups A, B, C and D.

13	0.00000	EA	93927	\$ 0.000000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Copy Machine Maintenance and Repair  
Equipment Maintenance and Repair - Hourly Rate

Copy Machine Maintenance and Repair - Hourly Rate for machines not covered under maintenance agreements or for service calls due to misuse, neglect or abuse. Must have signed estimate prior to completing any work.



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**TERMS AND CONDITIONS**

**Referenced Terms**

The parties agree to comply with the terms and conditions pursuant to the bid process which are by this reference made a part of the Agreement.

THIS MASTER AGREEMENT IS EFFECTIVE AS OF THE LATEST DATE SHOWN IN "EFFECTIVE BEGIN DATE" IN THE UPPER RIGHT HAND CORNER OR THE DATE BELOW SIGNED BY THE STATE OF IOWA.

CONTRACTOR	STATE OF IOWA
CONTRACTOR'S NAME (If other than an individual, state whether a corp, partnership, etc. Konica Minolta Business Solutions U.S.A., Inc.	AGENCY NAME IOWA DAS CENTRAL SERVICES
BY (Authorized Signature)      Date Signed <u>Kristen McKenna</u> <small>Kristen McKenna (Oct 25, 2022 13:13 EDT)</small>	BY (Authorized Signature)      Date Signed <u>Julie Janssen, Purchasing Agent III</u> <small>Julie Janssen, Purchasing Agent III (Oct 25, 2022 15:01 CDT)</small>
Printed Name and Title of Person Signing Kristen McKenna	Printed Name and Title of Person Signing Julie Janssen, Purchasing Agent III
Address	Address