



STATE OF IOWA
MASTER AGREEMENT
 Contract Declaration and Execution

MA 005

26373

EFFECTIVE BEGIN DATE: 07-01-2026
EXPIRATION DATE: 06-30-2027
PAGE: 1 of 11

VENDOR:

Control Installations Of Iowa Inc
Basepoint Building Automations
SpectraSource
00002115535

VENDOR CONTACT:

Abe Wolfe
PHONE: 515-371-0019
EMAIL: awolfe@basepointba.com

ISSUER:

Michael Bradbury
PHONE: 515-330-8702
EMAIL: michael.bradbury@das.iowa.gov

6200 Thornton Av Ste 190
Des Moines, IA 50321

FOB: FOB Dest, Freight Prepaid

Contract For: Access Control and Entry Systems

The Parties agree to comply with the terms and conditions on the following attachments, which are by this reference made a part of the agreement.

Attachments are on file with the Department of Administrative Services Central Procurement

Attachment 1: Competitive Solicitation for 005-RFB- 2636 -2025

Attachment 2: Vendors Response to Competitive Solicitation 005-RFB- 2636 -2025

Attachment 3: Bid Summary from 005-RFB- 2636 -2025

Contact:

Name: Abe Wolf
 Number: 515-371-0019
 Email: awolfe@basepointba.com

RENEWAL OPTIONS

FROM	07-01-2027	TO	06-30-2028
FROM	07-01-2028	TO	06-30-2029
FROM	07-01-2029	TO	06-30-2030
FROM	07-01-2030	TO	06-30-2031
FROM	07-01-2031	TO	06-30-2032

AUTHORIZED DEPARTMENT

ALL
 SUB Other Governmental Entities



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
1	0.00000	EA	68002	\$ 0.000000 \$ 0.000000
REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL				
Access Control Systems and Security Systems 350 Surveillance Percentage Catalog Discount 350 Surveillance = 10% Discount from catalog price.				
2	0.00000	EA	68002	\$ 0.000000 \$ 0.000000
REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL				
Access Control Systems and Security Systems Alarm-SAF Inc Percentage Catalog Discount Alarm-SAF Inc = 10% Discount from catalog price.				
3	0.00000	EA	68002	\$ 0.000000 \$ 0.000000
REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL				
Access Control Systems and Security Systems Altronix Percentage Catalog Discount Altronix = 35% Discount from catalog price.				
4	0.00000	EA	68002	\$ 0.000000 \$ 0.000000
REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL				
Access Control Systems and Security Systems Alvarado Dormakaba Group Percentage Catalog Discount Alvarado Dormakaba Group = 20% Discount from catalog price.				
5	0.00000	EA	68002	\$ 0.000000 \$ 0.000000
REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL				
Access Control Systems and Security Systems American FiberTek Percentage Catalog Discount American FiberTek = 28% Discount from catalog price.				
6	0.00000	EA	68002	\$ 0.000000 \$ 0.000000



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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
 Assa Abloy Percentage Catalog Discount

Assa Abloy = 30% Discount from catalog price.

7	0.00000	EA	68002	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
 BCDV Percentage Catalog Discount

BCDV = 30% Discount from catalog price.

8	0.00000	EA	68002	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
 Blonder Percentage Catalog Discount

Blonder = 10% Discount from catalog price.

9	0.00000	EA	68002	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
 Carrier/ LenelS2 Percentage Catalog Discount

Carrier/ LenelS2 = 10% Discount from catalog price.

10	0.00000	EA	68002	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
 Cisco/Fluidmesh Percentage Catalog Discount

Cisco/Fluidmesh = 3% Discount from catalog price.

11	0.00000	EA	68002	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
ComNet Percentage Catalog Discount				
ComNet = 25% Discount from catalog price.				
12	0.00000	EA	68002	\$ 0.000000 \$ 0.000000
REF DOC:			REF VNDR LN: REF COMM LN: REF TYPE: FINAL	
Access Control Systems and Security Systems Creative Security Tech Percentage Catalog Discount				
Creative Security Tech = Cost+15% Discount from catalog price.				
13	0.00000	EA	68002	\$ 0.000000 \$ 0.000000
REF DOC:			REF VNDR LN: REF COMM LN: REF TYPE: FINAL	
Access Control Systems and Security Systems Crown Percentage Catalog Discount				
Crown = Cost+15% Discount from catalog price.				
14	0.00000	EA	68002	\$ 0.000000 \$ 0.000000
REF DOC:			REF VNDR LN: REF COMM LN: REF TYPE: FINAL	
Access Control Systems and Security Systems Honeywell Percentage Catalog Discount				
Honeywell = 30% Discount from catalog price.				
15	0.00000	EA	68002	\$ 0.000000 \$ 0.000000
REF DOC:			REF VNDR LN: REF COMM LN: REF TYPE: FINAL	
Access Control Systems and Security Systems International Fiber Sys. (legacy) Percent Catalog Discount				
International Fiber Sys. (legacy) = 25% Discount from catalog price.				
16	0.00000	EA	68002	\$ 0.000000 \$ 0.000000
REF DOC:			REF VNDR LN: REF COMM LN: REF TYPE: FINAL	
Access Control Systems and Security Systems Isonas/Allegion Percentage Catalog Discount				



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Isonas/Allegion = 20% Discount from catalog price.

17	0.00000	EA	68002	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
 Lencore Percentage Catalog Discount

Lencore = 40% Discount from catalog price.

18	0.00000	EA	68002	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
 LiftMaster Percentage Catalog Discount

LiftMaster = 10% Discount from catalog price.

19	0.00000	EA	68002	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
 Lomnis Percentage Catalog Discount

Lomnis = 5% Discount from catalog price.

20	0.00000	EA	68002	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
 Mobotix/Konica Minolta Percentage Catalog Discount

Mobotix/Konica Minolta = 10% Discount from catalog price.

21	0.00000	EA	68002	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
 Nitek Percentage Catalog Discount

Nitek = 30% Discount from catalog price.

22	0.00000	EA	68002	
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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
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\$ 0.000000
 \$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
 NVT Percentage Catalog Discount

NVT = 25% Discount from catalog price.

23	0.00000	EA	68002	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
 Schlage Electronics Percentage Catalog Discount

Schlage Electronics = 35% Discount from catalog price.

24	0.00000	EA	68002	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
 Schneider Electric Percentage Catalog Discount

Schneider Electric
 Continuum = 10% Discount from catalog price.
 Security Expert = 50% Discount from catalog price.

25	0.00000	EA	68002	\$ 175.350000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
 Sentry 360 Percentage Catalog Discount

Sentry 360 = 20% Discount from catalog price.

26	0.00000	EA	68002	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
 Shooter Detection Systems Percentage Catalog Discount

Shooter Detection Systems = 10% Discount from catalog price.



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27	0.00000	EA	68002	\$ 0.000000 \$ 0.000000
REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL				
Access Control Systems and Security Systems Software House Percentage Catalog Discount Software House = 13% Percentage Catalog Discount				
28	0.00000	EA	68002	\$ 0.000000 \$ 0.000000
REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL				
Access Control Systems and Security Systems Spectra Logic Percentage Catalog Discount Spectra Logic = 6% Percentage Catalog Discount				
29	0.00000	EA	68002	\$ 0.000000 \$ 0.000000
REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL				
Access Control Systems and Security Systems Stentofon Percentage Catalog Discount Stentofon = 65% Percentage Catalog Discount				
30	0.00000	EA	68002	\$ 0.000000 \$ 0.000000
REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL				
Access Control Systems and Security Systems Stone Lock Global Percentage Catalog Discount Stone Lock Global = 10% Percentage Catalog Discount				
31	0.00000	EA	68002	\$ 0.000000 \$ 0.000000
REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL				
Access Control Systems and Security Systems Suprema Percentage Catalog Discount Suprema = 15% Percentage Catalog Discount				
32	0.00000	EA	68002	\$ 0.000000 \$ 0.000000



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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
 Talk-A-Phone Percentage Catalog Discount

Talk-A-Phone = 25% Percentage Catalog Discount

33	0.00000	EA	68002	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
 Vaidio Video Analytics Percentage Catalog Discount

Vaidio Video Analytics = 5% Percentage Catalog Discount

34	0.00000	EA	68002	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
 Video Insights Percentage Catalog Discount

Video Insights = 10% Percentage Catalog Discount

35	0.00000	EA	68002	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
 Winsted Percentage Catalog Discount

Winsted = 15% Percentage Catalog Discount

36	0.00000	HOURL	68002	\$ 166.100000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
 Project Manager Standard Labor Rate

Standard Labor Rate - Monday-Friday / 7:00am - 5:00pm.

37	0.00000	HOURL	68002	\$ 178.600000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
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Software Installer/Programmer Standard Labor Rate

Standard Labor Rate - Monday-Friday / 7:00am - 5:00pm.

38	0.00000	HOUR	68002	\$ 166.100000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
CADD Technician Standard Labor Rate

Standard Labor Rate - Monday-Friday / 7:00am - 5:00pm.

39	0.00000	HOUR	68002	\$ 150.800000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
Service Technician Standard Labor Rate

Standard Labor Rate - Monday-Friday / 7:00am - 5:00pm.

40	0.00000	HOUR	68002	\$ 249.150000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
Project Manager Emergency Labor Rate

Emergency labor rates are hours that fall outside of the standard hours.

Requesting Agency must approve use of emergency labor rates.

41	0.00000	HOUR	68002	\$ 267.900000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
Software Installer/Programmer Emergency Labor Rate

Emergency labor rates are hours that fall outside of the standard hours.

Requesting Agency must approve use of emergency labor rates.

42	0.00000	HOUR	68002	\$ 249.150000
				\$ 0.000000



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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
CADD Technician Emergency Labor Rate

Emergency labor rates are hours that fall outside of the standard hours.

Requesting Agency must approve use of emergency labor rates.

43	0.00000	HOUR	68002	\$ 226.200000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
Service Technician Emergency Labor Rate

Emergency labor rates are hours that fall outside of the standard hours.

Requesting Agency must approve use of emergency labor rates.

44	0.00000	HOUR	68002	\$ 105.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Access Control Systems and Security Systems
Trip Fee



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TERMS AND CONDITIONS



Goods Effective 1 May 16

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement. General Terms and Conditions for goods contracts are posted at: <https://das.iowa.gov/sites/default/files/procurement/pdf/050116%20terms%20goods.pdf>

Services Effective 1 May 16

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement. General Terms and Conditions for service contracts are posted at: <https://das.iowa.gov/sites/default/files/procurement/pdf/050116%20terms%20services.pdf>

THIS MASTER AGREEMENT IS EFFECTIVE AS OF THE LATEST DATE SHOWN IN "EFFECTIVE BEGIN DATE" IN THE UPPER RIGHT HAND CORNER OR THE DATE BELOW SIGNED BY THE STATE OF IOWA.

CONTRACTOR	STATE OF IOWA
CONTRACTOR'S NAME (If other than an individual, state whether a corp, partnership, etc. Basepoint Building Automations	AGENCY NAME DAS - Central Procurement
BY (Authorized Signature) Date Signed  <small>Corey Welberg (Jun 30, 2026 12:31:23 CDT)</small>	BY (Authorized Signature) Date Signed  <small>Mike Bradbury (Jun 30, 2026 14:11:19 CDT)</small>
Printed Name and Title of Person Signing Corey Welberg	Printed Name and Title of Person Signing Michael Bradbury - Senior Statewide Procurement Officer
Address	Address Hoover Building - Third Floor 1305 E. Walnut St. Des Moines, IA. 50319










MA26373

Final Audit Report

2026-06-30

Created:	2026-06-30
By:	Mike Bradbury (michael.bradbury@das.iowa.gov)
Status:	Signed
Transaction ID:	CBJCHBCAABAAZau4OgcUWg4eqhSgVnIDk7bwHMkxrrK4

"MA26373" History

-  Document created by Mike Bradbury (michael.bradbury@das.iowa.gov)
2026-06-30 - 4:01:25 PM GMT- IP address: 165.206.169.150
-  Document emailed to awolfe@basepointba.com for signature
2026-06-30 - 4:03:10 PM GMT
-  Email viewed by awolfe@basepointba.com
2026-06-30 - 4:03:42 PM GMT- IP address: 161.123.72.221
-  Signer awolfe@basepointba.com entered name at signing as Corey Welberg
2026-06-30 - 5:31:21 PM GMT- IP address: 216.221.27.60
-  Document e-signed by Corey Welberg (awolfe@basepointba.com)
Signature Date: 2026-06-30 - 5:31:23 PM GMT - Time Source: server- IP address: 216.221.27.60 - Signature Appearance Selected: TYPE
-  Document emailed to Mike Bradbury (michael.bradbury@das.iowa.gov) for signature
2026-06-30 - 5:31:25 PM GMT
-  Email viewed by Mike Bradbury (michael.bradbury@das.iowa.gov)
2026-06-30 - 7:11:05 PM GMT- IP address: 165.206.169.150
-  Document e-signed by Mike Bradbury (michael.bradbury@das.iowa.gov)
Signature Date: 2026-06-30 - 7:11:19 PM GMT - Time Source: server- IP address: 165.206.169.150 - Signature Appearance Selected: DRAW
-  Agreement completed.
2026-06-30 - 7:11:19 PM GMT