

US COMMUNITIES PRODUCT PRICING DISCOUNT SCHEDULE December 1, 2015

Revised 11-12-15

PRODUCT			SIZE	Contracted USC Mult.
TRANE				
Refrigeration				
Centrifugal				
	T-347	CVHE STD Delivery Cycle	170-500 Tons	0.4316
		CVHE S Delivery Cycle(List Adj. 1.08)		0.4316
		CVHF STD Delivery Cycle	325-2000 Tons	0.4316
		CVHF S Delivery Cycle(List Adj. 1.08)		0.4316
	T-560	CDHF STD Delivery Cycle	1500-3950 Tons	0.4252
		CDHF S Delivery Cycle (List Adj. 1.08)		0.4316
	T-0047	CVHS STD Delivery Cycle	180-390 Tons	0.4316
Rotary				
	T-153	RTHD STD Delivery Cycle	140-425 Tons	0.4017
		RTHD Packed Stock		0.4179
		RTHD Q Delivery Cycle(List Adj. 1.04)		0.4179
		RTHD Made to order with AFD Deivery Cycle		0.4252
	T-154	RTAC STD Delivery cycle	140-500 Tons	0.4041
		RTAC Packed Stock		0.4179
		RTAC Q Delivery Cycle (List Adj. 1.04)		0.4179
	T-895	RTAE STD Delivery cycle	150-300 Tons	0.4199
		RTAE Q Delivery Cycle (List Adj. 1.04)		0.4345
	T-1254	RTAF STD Delivery Cycle.	115 - 500 Tons	0.4305
	T-703	RTWD STD Delivery Cycle	80-250	0.4092
		RTWD Packed Stock		0.4179
		RTWD Q Delivery Cycle (List Adj. 1.04)		0.4179
		RTUD STD Delivery Cycle	80-250	0.4179
		RTUD Q Delivery Cycle (List Adj. 1.04)		0.4179
Scroll & Reciprocating				
	T-664	CGAM STD Delivery Cycle	20-165 Tons	0.4161

		CGAM Packed Stock		0.4305
		CGAM Quick Del. Cycle (List Adj. 1.04)		0.4305
Air Cooled Condensers				
	T-385	CAUJ R-410A STD Delivery Cycle	20-60 Tons	0.4221
		CAUJ R-410A QSQ Exp. Del. Cycle (List Adj. 1.10)		0.4537
	T-386	CAUJ R-410A STD Delivery Cycle	80-120 Tons	0.4221
		CAUJ R-410A QSQ Exp. Del. Cycle (List Adj. 1.10)		0.4537
	T-447	CXRC STD Delivery Cycle		0.3778
	T-286	CTA R-410A STD Delivery Cycle		0.3778
Other				
Monitors	T-201	RMWE Refrigerant Monitor STD Delivery		0.4887
		RMWG Refrigerant Monitor STD Delivery		0.4887
SCBA	T-208	SCBA Breathing Device STD Delivery		0.4887
Trane AFD	T-206	Trane Adjustable Frequency Drive		0.4887
CH531 Conversion	T-185	CH531 Retrofit Controls STD Delivery		0.7640
Adaptaview	T-185	AdaptiView Panel Upgrade		0.8204
	T-190	Earthwise Purge STD Delivery		0.6445
	T-114	Wye-Delta Starter STD Delivery		0.4645
		Medium Voltage Starter STD Delivery		0.4645
Engineered Conversions	T-196	Engineered Conversion Product Accessoires (R'Newal)		0.6544
		Engineered Conversion Retrofit Pkg F		0.6544
		HCFC123 Engineered Conversion Pkg for CV		0.6544
		HCFC123 Engineered Conversion Pkg for CVHA		0.6544
		HCFC123 Engineered Conversion Pkg for CVHB		0.6544
		HCFC123 Engineered Conversion Pkg for PCV		0.6544
		HCFC134A Engineered Conversion Pkg for CVAC		0.6544
Unitary				
Rooftops				
	T-161	T_C (R-410A, 13 SEER, 3-PH) STD Delivery Cycle	3-10 Tons	0.3862

	T_C (R-410A, 13 SEER, 3-PH) Exp. Del. Cycle (List Adj. 1.05)		0.3862
T-390	T_C (R-410A 3-PH) STD Delivery Cycle	3-10 Tons	0.3999
	T_C (R-410A 3-PH) Exp. Del. Cycle (List Adj. 1.05)		0.3999
T-390	13TC (R-410A, 13 SEER, 3-PH) STD Delivery Cycle	1.5-5 Tons	0.3999
	13TC (R-410A, 13 SEER, 3-PH) Exp. Del. Cycle (List Adj. 1.05)		0.3999
T-425	13TC (R-410A, 13 SEER, 3-PH) STD Delivery Cycle		0.3820
	13TC (R-410A, 13 SEER, 3-PH) Exp. Del. Cycle (List Adj. 1.05)		0.3820
T-161	TSD/TSH (R410A, 3PH) STD Delivery Cycle	12.5-25 Tons	0.3894
	TSD/TSH (R410A, 3PH) 5-Day Delivery Cycle(List Adj. 1.05)		0.3894
T-390	TSD/TSH (R410A, 3PH) STD Delivery Cycle	12.5-25 Tons	0.4094
	TSD/TSH (R410A, 3PH) 5-Day Delivery Cycle(List Adj. 1.05)		0.4094
T-382	TCD/TCH (R410A, 3PH) STD Delivery Cycle	27.5-50 Tons	0.4147
	TCD/TCH (R410A, 3PH) QSQ Exp. Del. Cycle (List Adj. 1.10)		0.4221
T-383	S_HF (R410A, 3PH) STD Delivery Cycle	20-75 Tons	0.4200
	S_HF (R410A, 3PH) Exp.Delivery Cycle (List Adj. 1.10)		0.4601
T-393	S_HG (R410A, 3PH) STD Delivery Cycle	90-130 Tons	0.4305
		90-130 Tons	
	S_HG (R410A, 3PH) QSQ Exp. Del. Cycle (List Adj. 1.10)		0.4305
T-504	INTELLIPAK II ROOFTOP	90-150 Tons	0.4221
T-463	TSD/TSH (R410A, 3PH) STD Delivery Cycle	12.5-25 Tons	0.3915
	TSD/TSH (R410A, 3PH) Exp. Del. Cycle (List Adj. 1.05)		0.3915
T-517	THC (R-410A, 15 SEER, 1-PH) STD Delivery Cycle	3-5 Tons	0.3936
	THC (R-410A, 15 SEER, 1-PH) Exp. Del. Cycle (List Adj. 1.05)		0.3936
T-518	T_C (R-410A, 13 SEER, 3-PH) STD Delivery Cycle		0.3936
	T_C (R-410A, 13 SEER, 3-PH) Exp. Del. Cycle (List Adj. 1.05)		0.3936
	THC (R-410A, 17 SEER, 3-PH) STD Delivery Cycle	3-5Tons	0.3936

	THC (R-410A, 17 SEER, 3-PH) Exp. Del. Cycle (List Adj. 1.05)		0.3936
T-719	T_C (R-410A, 13 SEER, 3-PH) STD Delivery Cycle	3-5 Tons	0.3404
	T_C (R-410A, 13 SEER, 3-PH) Exp. Del. Cycle (List Adj. 1.05)		0.3404
T-231	4TCY4 (R-410A, 14 SEER, 1-PH) STD Delivery Cycle		0.4221
	4TCY4 (R-410A, 14 SEER, 1-PH) Exp. Del. Cycle (List Adj. 1.05)		0.4221
	4TCC4 (R-410A, 14 SEER, 1-PH) STD Delivery Cycle		0.4221
	4TCC4 (R-410A, 14 SEER, 1-PH) Exp. Del. Cycle (List Adj. 1.05)		0.4221
T-232	4TCY3 (R-410A, 14 SEER, 3-PH) STD Delivery Cycle		0.4221
	4TCY3 (R-410A, 14 SEER, 3-PH) Exp. Del. Cycle (List Adj. 1.05)		0.4221
T-237	4YCZ (1-PH) R-410A, 16 SEER Std Delivery Cycle	2-5 Tons	0.4221
	4YCZ (1-PH) R-410A, 16 SEER Exp. Del. Cycle (List Adj. 1.05)		0.4221
	4YCC4 (R-410A, 14 SEER, 1-PH) STD Delivery Cycle		0.4221
	4YCC4 (R-410A, 14 SEER, 1-PH) Exp. Del. Cycle (List Adj. 1.05)		0.4221
	4YCY4 (R-410A, 14 SEER, 3-PH) STD Delivery Cycle		0.4221
	4YCY4 (R-410A, 14 SEER, 3-PH) Exp. Del. Cycle (List Adj. 1.05)		0.4221
T-238	YCZ (3-PH) STD Delivery Cycle	3-5 Tons	0.4221
	4YCZ (3-PH) R-410A, 16 SEER Std Delivery Cycle	2-5 Tons	0.4221
	4YCZ (3-PH) R-410A, 16 SEER Exp. Del. Cycle (List Adj. 1.05)		0.4221
T-726	4YCC3 (R-410, 13 SEER, 3-PH) STD Delivery Cycle	3-5 Tons	0.3675
	4YCC3 (R-410, 13 SEER, 3-PH) Exp. Del. Cycle (List Adj. 1.05)		0.3675
T-513	YHC (1-PH) R-410A 15 SEER STD Delivery Cycle	3-5 Tons	0.3675
	YHC (1-PH) R-410A 15 SEER Exp. Del. Cycle (List Adj. 1.05)		0.3675
T-514	YHC (3-PH) R-410A 17 SEER STD Delivery Cycle	3-5 Tons	0.3675
	YHC (3-PH) R-410A 17 SEER Exp. Del. Cycle (List Adj. 1.05)		0.3675
T-514	YHC (3-PH) R-410A 15 SEER STD Delivery Cycle	3-10 Tons	0.3675

	YHC (3-PH) R-410A 15 SEER Exp. Del. Cycle (List Adj. 1.05)		0.3675
	YSC (1-PH) R-410A 13 SEER STD Delivery Cycle		0.3675
	YSC (1-PH) R-410A 13 SEER Exp. Del. Cycle (List Adj. 1.05)		0.3675
	YSC (3-PH) R-410A 13 SEER STD Delivery Cycle		0.3675
	YSC (3-PH) R-410A 13 SEER Exp. Del. Cycle (List Adj. 1.05)		0.3675
	YSC (3-PH) R-410A 11 EER STD Delivery Cycle	6-10 Tons	0.3675
	YSC (3-PH) R-410A 11 EER Exp. Del. Cycle (List Adj. 1.05)		0.3675
T-467	YSD/YSH (3-PH) R-410A STD Delivery Cycle	12 1/2-25 Tons	0.4263
	YSD/YSH (3-PH) R-410A Exp Del. Cycle (List Adj.. 1.05)		0.4263
T-390	YCD/YCH (R410A, 3PH) STD Delivery Cycle	27.5-50 Tons	0.4147
	YCD/YCH (R410A, 3PH) QSQ Exp. Del. Cycle (List Adj. 1.10)		0.4221
T-351	13WC (R-410A, 13 SEER, 3-PH) STD Delivery Cycle	1.5-5 Tons	0.3400
	13WC (R-410A, 13 SEER, 3-PH) Exp. Del. Cycle (List Adj. 1.05)		0.3400
T-390	13WC (R-410A, 13 SEER, 3-PH) STD Delivery Cycle	1.5-5 Tons	0.3999
	13WC (R-410A, 13 SEER, 3-PH) Exp. Del. Cycle (List Adj. 1.05)		0.3999
T-415	13WC (R-410A, 13 SEER, 3-PH) STD Delivery Cycle	1.5-5 Tons	0.4221
	13WC (R-410A, 13 SEER, 3-PH) Exp. Del. Cycle (List Adj. 1.05)		0.4221
T-425	13WC (R-410A, 13 SEER, 3-PH) STD Delivery Cycle	1.5-5 Tons	0.4221
	13WC (R-410A, 13 SEER, 3-PH) Exp. Del. Cycle (List Adj. 1.05)		0.4221
T-239	4WCZ (1-PH) R-410A 16 SEER STD Delivery Cycle	3-5 Tons	0.4221
	4WCZ (1-PH) R-410A 16 SEER Exp Del. Cycle (List Adj.. 1.05)		0.4221
	4WCY4 (1-PH) R-410A 14 SEER STD Delivery Cycle		0.4221
	4WCY4 (1-PH) R-410A 14 SEER Exp Del. Cycle (List Adj.. 1.05)		0.4221
	4WCC4 (1-PH) R-410A 14 SEER STD Delivery Cycle		0.4221
	4WCC4 (1-PH) R-410A 14 SEER Exp Del. Cycle (List Adj.. 1.05)		0.4221

	4DCZ (1-PH) R-410A 16 SEER STD Delivery Cycle		0.4221
	4DCZ (1-PH) R-410A 16 SEER Exp Del. Cycle (List Adj.. 1.05)		0.4221
	4DCY4 (1-PH) R-410A 14 SEER STD Delivery Cycle		0.4221
	4DCY4 (1-PH) R-410A 14 SEER Exp Del. Cycle (List Adj.. 1.05)		0.4221
T-241	4WCZ (3-PH) R-410A 16 EER STD Delivery Cycle		0.4221
	4WCZ (3-PH) R-410A 16 EER Exp Del. Cycle (List Adj.. 1.05)		0.4221
	4DCZ (3-PH) R-410A 16 EER STD Delivery Cycle		0.4221
	4DCZ (3-PH) R-410A 16 EER Exp Del. Cycle (List Adj.. 1.05)		0.4221
	4WCY (3-PH) R-410A 14 EER STD Delivery Cycle	3-5 Tons	0.4221
	4WCY (3-PH) R-410A 14 EER Exp Del. Cycle (List Adj.. 1.05)		0.4221
	4DCY (3-PH) R-410A 14 EER STD Delivery Cycle	3-5 Tons	0.4221
	4DCY (3-PH) R-410A 14 EER Exp Del. Cycle (List Adj.. 1.05)		0.4221
	4DCY (1-PH) R-410A 14 SEER STD Delivery Cycle		0.4221
T-728	4WCC3 (R-410, 13 SEER, 3-PH) STD Delivery Cycle	3-5 Tons	0.3492
	4WCC3 (R-410, 13 SEER, 3-PH) Exp Del. Cycle (List Adj.. 1.05)		0.3492
T-516	WSC (R-410, 3-PH) STD Delivery Cycle	3-10 Tons	0.3441
	WSC (R-410, 3-PH) Exp Del. Cycle (List Adj.. 1.05)		0.3441
T-465	WSD/WSH R-410A STD Delivery Cycle	12.5-20 Tons	0.3675
	WSD/WSH R-410A Express Delivery Cycle(List Adj. 1.05)		0.3675
	Valent Product		0.9495
	TOA 100% Outside Air Unit (KCC Product)		0.9360
T-969	EAC Packaged Electric/Electric/Electric Rooftop-Foundation Series	15-25 Tons	0.4116
T-970	GAC Packaged Gas/Electric Rooftop-Foundation Series	15-25 Tons	0.4116
T-160	Accessories		0.3799
T-161	Heaters		0.3799
T-161	Accessories		0.3799

T-289	Accessories		0.3799
T-390	Accessories		0.3904
T-391	Accessories		0.3778
T-413	Trenton Coils		0.3957
T-415	Accessories		0.3778
T-416	Accessories		0.3957
T-418	Accessories		0.3400
T-425	Accessories		0.4157
T-968	Accessories		0.4379

Split Systems

T-413	4TXA/TXC/TXC-CC/TXF R-410A Encased DX Coils STD Delivery		0.4284
T-420	GAF2 R-410A AHU STD Delivery Cycle	1.5-5 Tons	0.4221
	GAF2 R-410A AHU Exp. Del. Cycle (list Adj. 1.05)		0.4221
	GAT2 R-410A AHU STD Delivery Cycle	1.5-5 Tons	0.4221
	GAT2 R-410A AHU Exp. Del. Cycle (list Adj. 1.05)		0.4221
	TAM4 R-410A AHU STD Delivery Cycle	1.5-5 Tons	0.4221
	TAM4 R-410A AHU Exp. Del. Cycle (list Adj. 1.05)		0.4221
	GAM5 R-410A AHU STD Delivery Cycle	1.5-5 Tons	0.4221
	GAM5 R-410A AHU Exp. Del. Cycle (list Adj. 1.05)		0.4221
	TEM3 R-410A AHU STD Delivery Cycle		0.4221
	TEM4 R-410A AHU STD Delivery Cycle		0.4221
	TEM6 R-410A AHU STD Delivery Cycle		0.4221
T-885	TAM7 R-410A AHU STD Delivery Cycle	1.5-5 Tons	0.4221
	TAM7 R-410A AHU Exp. Del. Cycle (list Adj. 1.05)		0.0000
T-427	4TTA R-410A STD Delivery	2.5-6 Tons	0.4242
	4TTA R-401A Exp Del. Cycle (list adj. 1.05)		0.4242
T-426	4TTR3 R-410A STD Delivery		0.4242
	4TTR3 R-410A Exp. Del. Cycle (list adj. 1.05)		0.4242
T-887	4TTR5 R-410A STD Delivery	1.5-5 Tons	0.4221
	4TTR4 R-410A STD Delivery	1.5-5 Tons	0.4221
	4TTR6 R-410A STD Delivery	1.5-5 Tons	0.4221
	4TTR7 R-410A STD Delivery	1.5-5 Tons	0.4221
T-416	TWE R-410A STD Delivery(3 phase)	5-20 Tons	0.3904

	TWE R-410A Exp. Del. Cycle (list Adj. 1.05)		0.3904
T-419	TTA R-410A STD Delivery	7.5-30 Tons	0.3999
	TTA R-410A EXP Del. Cycle (list adj. 1.05)		0.3999
T-351	TXE R-410A STD Delivery Cycle	1-6 Tons	0.3400
	TXE R-410A EXP Del. Cycle (list adj. 1.05)		0.3400
T-157	EVPX R-410A STD Delivery Cycle		0.3957
T-361	RAUJ R-410A STD Delivery Cycle	20-60 Tons	0.4221
	RAUJ R-410A QSQ Exp. Del. Cycle (List Adj. 1.10)		0.4537
T-362	RAUJ R-410A STD Delivery Cycle	80-120 Tons	0.4221
	RAUJ R-410A QSQ Exp. Del. Cycle (List Adj. 1.10)		0.4537
T-429	4TWA3 R-410A STD Delivery	2.5-5 Ton	0.4221
	4TWA3 R-410A EXP Del. Cycle (list adj. 1.05)		0.4221
T-884	4TWR5 R-410A STD Delivery		0.4221
	4TWR5 R-410A Exp. Del. Cycle (list adj. 1.05)		0.4221
	4TWR40 R-410A STD Delivery		0.4221
	4TWR60 R-410A STD Delivery		0.4221
	4TWR70 R-410A STD Delivery		0.4221
T-411	TWA R-410A STD Delivery Cycle	7.5-30 Tons	0.3904
	TWA R-410A EXP Del. Cycle (list adj. 1.05)		0.3904
T-431	Gas Furnaces		0.4221
T-886	Variable Speed Gas Furnaces		0.4221

VRF Systems

T-575	Advantage VRF™ Air Source VRF	3-44 Tons	0.4221
	Water Source VRF	6-48 Tons	0.4221

Ductless Systems

T-711	R-Series 1:1 Ductless Split Systems	0.75-3.0 Tons	0.4485
	MZ-Series Multi-split Systems	1.5-3.5 Tons	0.4485
T-716	C-Series 1:1 Ductless Split Systems	1.5-4.0 Tons	0.4485

Vertical Self-Contained

T-248	SCRH/SCWH R-410A STD Delivery Cycle	3-15 Tons SCRH/7.5, 10, 12 Tons SCWH	0.3778
	SCHI/J R-410A Self-contained STD Delivery	5-15 Ton	0.3723
T-437	SCXG R-410A STD Delivery Cycle	20-35 Tons	0.3862
T-267	SCR/WF R-410A STD Deliver Cycle	20-110 Tons	0.4358

Water Source Heat Pumps

T-331	GEHV General WSHP MTO Delivery Cycle	0.5-25 Tons	0.3657
	GEHV General WSHP QSE Delivery Cycle (List Adj. 1.15)		0.4432
	GEHV General WSHP QSS Delivery Cycle(List Adj. 1.20)		0.5065
	GEHV General WSHP QSX Delivery Cycle(List Adj. 1.25)		0.5065
T-326	GER (Rooftop) MTO Delivery Cycle	0.5-25 Tons	0.3873
T- 327	VSHV (Variable Speed) WSHP MTO Delivery Cycle	2, 2 1/2, 3 1/2 & 4 1/2 Tons	0.4748
	VSHV (Variable Speed) WSHP QSE Delivery Cycle (List Adj. 1.15)		0.4748
	VSHV (Variable Speed) WSHP QSS Delivery Cycle (List Adj. 1.20)		0.4748
	VSHV (Variable Speed) WSHP QSX Delivery Cycle (List Adj. 1.25)		0.4748
T-176	EXHV-DXHV (High Efficiency) MTO Delivery Cycle	1.5-6 Tons	0.3694
	EXHV-DXHV (High Efficiency) QSE Delivery Cycle (List Adj. 1.15)		0.4432
	EXHV-DXHV (High Efficiency) QSS Delivery Cycle (List Adj. 1.20)		0.4432
	EXHV-DXHV (High Efficiency) QSX Delivery Cycle (List Adj. 1.25)		0.4432
T-331	GEC (Console) MTO Delivery Cycle	.5-1.5 Tons	0.3657
	GEC (Console) QSE Delivery Cycle(List Adj. 1.15)		0.4432
	EXW (water to water) MTO Delivery Cycle		0.3589
T-332	GET (Vertical Stack) MTO Delivery Cycle	.75-3 Tons	0.3400
	GET (Vertical Stack) QSE Delivery Cycle (List Adj. 1.15)		0.4432

	GET (Vertical Stack) QSS Delivery Cycle (List Adj. 1.20)	0.4432
	GET (Vertical Stack) QSE Delivery Cycle (List Adj. 1.25)	0.4432
T-078	WSHP Hose Kits MTO deliverey Cycle	0.4347
	WSHP Hose Kits QSE Delivery Cycle(List Adj. 1.15)	0.4432
	WSHP Hose Kits QSS Delivery Cycle(List Adj. 1.20)	0.4432
T-075	WSHP Accessories MTO Delivery Cycle	0.4432

Air Handling

Central Station Air Handlers

T-050	Performance CLCH STD Delivery Cycle	1500-60000 cfm	0.4391
	Performance CLCH QS3(Q)Delivery Cycle(List Adj. 1.20)		0.4984
	TCACS Catalytic Air Cleaning System STD Delievery Cycle		0.4959
T-050	Outdoor Performance CLCH STD Delivery Cycle	Sizes 3 thru 120	0.4326
T-050	Outdoor Performance CLCH QS3(C)Delivery Cycle(List Adj. 1.20)		0.4959
T-200	Performance CLCH STD Delivery Cycle Unit Ctrlrs		0.4391
	Performance CLCH QS3(Q)Delivery Cycle Unit Ctrlrs (List Adj. 1.20)		0.5033
T-0958	UCAA Air handler (Size 3-30) STD Delivery		0.4643
	UCAA Air handler (Size 3-30) - E Delivery Cycle (List Adj. 1.20)		0.4643
	UCAA Air handler (Size 3-30)-Super E Delivery Cycle (List Adj. 1.30)		0.4643
T-0959	UCCA Air handler STD Delivery Cycle Unit Ctrlrs		0.4643
	UCCA Air handler - E Delivery Cycle Unit Ctrlrs (List Adj. 1.20)		0.4643
	UCCA Air handler - Super E Delivery Cycle Unit Ctrlrs (List Adj. 1.3)		0.4643

Custom Air Handlers

T-253	Ft. Smith STD Delivery Cycle	0.4062
T-260	Ft. Smith Controls STD Delivery Cycle	0.4062

	T-020	Stand Alone Fans		0.3778
Makeup Air Handlers				
	T-134	AHOA STD Delivery Cycle	1500-14000 cfm	0.3778
		AHOA Expedited Delivery Cycle(List Adj. 1.15)		0.4221
		GFAA STD Delivery Cycle		0.3778
		GFAA Expedited Delivery Cycle(List Adj. 1.15)		0.4221
		GRAA STD Delivery Cycle	100-800 MBH	0.3778
		GRAA Expedited Delivery Cycle(List Adj. 1.15)		0.4221
		GSAA STD Delivery Cycle		0.3778
		GSAA Expedited Delivery Cycle(List Adj. 1.15)		0.4221
		GXAA STD Delivery Cycle	100-800 MBH	0.3778
		GXAA Expedited Delivery Cycle(List Adj. 1.15)		0.4221
	T-137	DFOA STD Delivery Cycle	275-7975 MBH	0.3656
		DFIA STD Delivery Cycle	275-9075 MBH	0.3904
Coils - SureFit				
	T-081	CLCL STD Delivery Cycle		0.3702
		CLCL QSQ Delivery Cycle(List Adj. 1.10)		0.4558
		CLCL QSE Delivery Cycle(List Adj. 1.15)		0.4558
		CLCL QSS Delivery Cycle(List Adj. 1.20)		0.4558
	T-082	HTCL STD Delivery Cycle		0.3702
		HTCL QSQ Delivery Cycle(List Adj. 1.10)		0.4558
		HTCL QSE Delivery Cycle(List Adj. 1.15)		0.4558
		HTCL QSS Delivery Cycle(List Adj. 1.20)		0.4558
		HRCL STD Delivery Cycle		0.3702
		HRCL QSQ Delivery Cycle(List Adj. 1.10)		0.4558
Terminal Units				
Variable Volume Units				
	T-073	VCCF/VCWF/VCEF STD Delivery Cycle		0.3904
		VCCF/VCWF/VCEF QSQ Delivery Cycle(List Adj. 1.35)		0.5355
		VCCF/VCWF/VCEF QSE Delivery Cycle(List Adj. 1.40)		0.5355
	T-283	VCCF/VCWF/VCEF Controls STD Delivery		0.3904
		VCCF/VCWF/VCEF Controls QSQ Delivery Cycle(List Adj. 1.35)		0.4723

	VCCF/VCWF/VCEF Controls QSE Delivery Cycle(List Adj. 1.40)	0.4723
T-073	VDDF STD Delivery Cycle	0.3904
	VDDF QSQ Delivery Cycle(List Adj. 1.35)	0.4337
	VDDF QSE Delivery Cycle(List Adj. 1.40)	0.4337
T-283	VDDF Controls STD Delivery Cycle	0.3904
	VDDF Controls QSQ Delivery Cycle(List Adj. 1.35)	0.4723
	VDDF Controls QSE Delivery Cycle(List Adj. 1.40)	0.4723
T-373	VSCF/VSEF/VSWF STD Delivery Cycle	0.3904
	VSCF/VSEF/VSWF QSQ Delivery Cycle(List Adj. 1.23)	0.4337
	VSCF/VSEF/VSWF QSE Delivery Cycle(List Adj. 1.29)	0.4337
T-293	VSCF/VSEF/VSWF Controls STD Delivery	0.3904
	VSCF/VSEF/VSWF Controls QSQ Delivery Cycle(List Adj. 1.23)	0.4723
	VSCF/VSEF/VSWF Controls QSE Delivery Cycle(List Adj. 1.29)	0.4723
T-373	VPCF/VPEF/VPWF STD Delivery Cycle	0.3904
	VPCF/VPEF/VPWF QSQ Delivery Cycle(List Adj. 1.23)	0.4337
	VPCF/VPEF/VPWF QSE Delivery Cycle(List Adj. 1.29)	0.4337
T-293	VPCF/VPEF/VPWF Controls STD Delivery	0.3904
	VPCF/VPEF/VPWF Controls QSQ Delivery Cycle(List Adj. 1.23)	0.4723
	VPCF/VPEF/VPWF Controls QSE Delivery Cycle(List Adj. 1.29)	0.4723
T-373	LSCF/LSEF/LSWF STD Delivery Cycle	0.3904
	LSCF/LSEF/LSWF QSQ Delivery Cycle(List Adj. 1.23)	0.4337
	LSCF/LSEF/LSWF QSE Delivery Cycle(List Adj. 1.29)	0.4337
T-293	LSCF/LSEF/LSWF Controls STD Delivery	0.3904
	LSCF/LSEF/LSWF Controls QSQ Delivery Cycle(List Adj. 1.23)	0.4391
	LSCF/LSEF/LSWF Controls QSE Delivery Cycle(List Adj. 1.29)	0.4391

T-373	LPCF/LPEF/LPWF STD Delivery Cycle	0.3904
	LPCF/LPEF/LPWF QSQ Delivery Cycle(List Adj. 1.23)	0.4337
	LPCF/LPEF/LPWF QSE Delivery Cycle(List Adj. 1.29)	0.4337
T-293	LPCF/LPEF/LPWF Controls STD Delivery	0.3904
	LPCF/LPEF/LPWF Controls QSQ Delivery Cycle(List Adj. 1.23)	0.4337
	LPCF/LPEF/LPWF Controls QSE Delivery Cycle(List Adj. 1.29)	0.4337
T-473	VADA STD Delivery Cycle	0.4221
	VADA QSE Delivery Cycle(List Adj. 1.29)	0.6194
T-473	VARA STD Delivery Cycle	0.4221
	VARA QSE Delivery Cycle(List Adj. 1.29)	0.6194
T-109	VADA / VARA Controls STD Delivery Cycle	0.4221
	VADA / VARA Controls QSE Delivery Cycle(List Adj. 1.29)	0.4653
T-294	VAV DDC Retrofit Controller STD Delivery cycle	0.3778

Diffusers

T-273	VLSDA/VLRDA LINR STD Delivery Cycle	0.3778
	LINR QSQ Delivery Cycle(List Adj. 1.23)	0.5276
	LINR QSE Delivery Cycle(List Adj. 1.29)	0.5276
	VLSDA/VLRDA INDUCT STD Delivery Cycle	0.3778
	INDUCT QSQ Delivery Cycle(List Adj. 1.23)	0.5276
	INDUCT QSE Delivery Cycle(List Adj. 1.29)	0.5276
	VLSDA/VLRDA LITE STD Delivery Cycle	0.3778
	LITE QSQ Delivery Cycle(List Adj. 1.23)	0.5276
	LITE QSE Delivery Cycle(List Adj. 1.29)	0.5276
	VLSDA/VLRDA PERF STD Delivery Cycle	0.3778
	PERF QSQ Delivery Cycle(List Adj. 1.23)	0.5276
	PERF QSE Delivery Cycle(List Adj. 1.29)	0.5276
	VLSDA/VLRDA ADJ. FLOW STD Delivery Cycle	0.3778
	ADJ. FLOW QSQ Delivery Cycle(List Adj. 1.23)	0.5276
	ADJ. FLOW QSE Delivery Cycle(List Adj. 1.29)	0.5276

Fan Coils

T-278	UniTrane STD Delivery Cycle	0.4422
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	UniTrane E Delivery Cycle(List Adj. 1.20)	0.4242
	UniTrane Super E Del. Cycle(List Adj.1.30)	0.4242
	LOWBOY STD Delivery Cycle	0.4422
T-223	UniTrane Controls STD Delivery Cycle	0.4189
	UniTrane Controls QSE Delivery Cycle(List Adj. 1.20)	0.4454
	UniTrane Controls QSS Delivery Cycle(List Adj. 1.30)	0.4454
T-290	BCHD/BCVCDSTD Delivery Cycle	0.4242
	BCHD/BCVD E Delivery Cycle(List Adj. 1.20)	0.4432
	BCHD/BCVD Super E Delivery Cycle(List Adj. 1.30)	0.4432
T-292	BCHD/BCVD Control STD Delivery	0.4326
	BCHD/BCVD Control E Delivery Cycle(List Adj. 1.20)	0.4454
	BCHD/BCVD Control Super E Delivery Cycle(List Adj. 1.30)	0.4454

Unit Ventilators

T-042	VUVE STD Delivery Cycle	0.4200
	VUVE Q Delivery Cycle(List Adj. 1.20)	0.4959
T-242	HUVC STD Delivery Cycle	0.3778
	HUVC Q Delivery Cycle(List Adj. 1.20)	0.4959
T-042	ERSA STD Delivery Cycle	0.4200
	SW_A STD Delivery Cycle	0.4200
T-077	SHLA STD Delivery Cycle	0.4200
T-242	Unit Vent. Control HUVC STD Delivery	0.4115
	Unit Vent. Control VUVC STD Delivery	0.4115

Cabinet Unit Heater

T-277	FORCEFLO STD Delivery Cycle	0.4453
	FORCEFLO E Delivery Cycle(List Adj. 1.20)	0.4432
	FORCEFLO Super E Del. Cycle(List Adj. 1.30)	0.4432
T-223	FORCEFLO Controls STD Delivery Cycle	0.4189
	FORCEFLO Controls E Delivery Cycle(List Adj. 1.20)	0.4643
	FORCEFLO Controls Super E Del. Cycle(List Adj. 1.30)	0.4653

Unit Heaters

T-135	HBAC STD Delivery Cycle	0.4221
	HBAC Q Delivery Cycle(List Adj. 1.15)	0.4221
	GLPD/GLND STD Delivery Cycle	0.4221

	GLPD/GLND Q Delivery Cycle(List Adj. 1.15)	0.4221
T-136	UHSP STD Delivery Cycle	0.4432
	UHSP Q Delivery Cycle(List Adj. 1.15)	0.4432
T-236	UHAA STD Delivery Cycle	0.4347
	UHAA Q Delivery Cycle(List Adj. 1.15)	0.4347
	UHCA STD Delivery Cycle	0.4347
	UHCA Q Delivery Cycle(List Adj. 1.15)	0.4347
	UHWA STD Delivery Cycle	0.4347
	UHWA Q Delivery Cycle(List Adj. 1.15)	0.4347
	UHXA STD Delivery Cycle	0.4347
	UHXA Q Delivery Cycle(List Adj. 1.15)	0.4347
	UHEC STD Delivery Cycle	0.4347
	UHEC Q Delivery Cycle(List Adj. 1.15)	0.4347

Finned-Tube Radiation/Convvector

T-236	EWFB STD Delivery Cycle	0.4347
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Building Automation Systems

T-100	SINGLEBO STD Delivery Cycle	0.6229
	SINGLEBO Quick Del. (List Adj. 1.05)	0.6229
T-103	MP501 PRODUCTS	0.6229
T-104	ROVER STD Delivery Cycle	0.6229
T-107	ENDDVIC STD Delivery Cycle	0.6229
	ENDVIC Quick Del.(List Adj. 1.05)	0.6229
T-115	NEWSUMIT STD Delivery Cycle	0.6229
	NEWSUMIT Quick Del.(List Adj. 1.05)	0.6229
T-119	SPECIAL STD Delivery Cycle	0.6229
	SPECIAL Quick Del. (List Adj.1.20)	0.6229
T-131	TRACER SUMMIT SOFTWARE	0.6229
T-179	TRACER ES STD Delivery Cycle	0.6229
	TRACER ES Quick DEL.(List Adj. 1.05)	0.6229
T-182	LEGACY CONTROLLERS	0.6229
T-183	LCP STD Delivery Cycle	0.6229

	LCP Quick Del. Cycle(List Adj. 1.15)	0.6229
T-187	GENLCONT STD Delivery Cycle	0.6229
	GENLCONT Quic Del. Cycle(List Adj. 1.05)	0.6229
T-317	RMU STD Delivery Cycle	0.6229
T-318	WEB SERVER	0.6229
T-639	ZN517 PRODUCTS	0.6229
T-640	VV551 PRODUCTS	0.6229
T-641	MP503 Products	0.6229
T-642	EX2	0.6229
T-643	Enterprise Server	0.6229
T-644	AH541 Products	0.6229
T-645	ZN521 Products	0.6229
T-646	Tenant Services	0.6229
T-1009	Tracer SC	0.6229
T-1010	Tracer UC	0.6229
	UC 400 BacNet Controller	0.6229
	UC 600 Bacnet Controller	0.6229

Hold space for new Light System Design

Equipment Rentals

TR-101	Trane Rentals (All Products)	0.4146
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Intelligent Services

TR-201	Active monitoring-off-site critical alarm management & remediation	0-60 points (yearly fee)	0.9300
TR-202	Building Performance-intial & cont. HVAC system analysis & actionable recomm.	0-60 points (yearly fee)	0.9300
TR-203	Each additional point > 60 points	1 point adds (yearly fee)	0.9300

FELLON-MCCORD

Hold for 2015 Discounts

HUSSMANN

Cataloged Products

H-01	LTH	0.4270
H-02	BCH	0.4270
H-03	NAV/NAVC	0.4270
H-04	GSVM	0.4270
H-05	SHM	0.4270
H-06	MD	0.4270
H-07	DDSS-4MC	0.4270
H-08	ISMGG	0.4270
H-09	ISFGG	0.4270
H-10	SN/SM	0.4270
H-11	HSD/SC-Y	0.4270
H-12	HSD/SC/P	0.4270
H-13	HBD/BC/H	0.4270
H-14	HTC/TD-138	0.4270
H-15	LBN	0.4270
H-16	NIM-6	0.4270
H-17	HGL-BS	0.4270
H-18	HGL-TS	0.4270
H-19	HGM-BS	0.4270
H-20	HGM-TS	0.4270
H-21	MAXI	0.4270
H-22	LP	0.4270

Packaged Central Plant

		0.9759
PCP-2	TAS Packaged MCPA pumping package STD Delivery	0.9759
PCP-3	TAS MCPR plant with screw chillers STD delivery	0.9759
PCP-4	TAS MCPC plant with centrifugal chillers STD delivery	0.9759

Specialty Refrigeration

CA-101	Calmac Storage	0.9484
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M-101	Multistack Modular Chiller STD Delivery	0.9495
	Pool Pack Systems	0.9495

Cooling Towers

E-100	AT Cooling Tower	0.9495
E-101	CAT Cooling Tower	0.9495
E-102	LPT Cooling Tower	0.9495
E-103	LSTB Cooling Tower	0.9495
E-104	USS Cooling Tower	0.9495
E-105	UT Cooling Tower	0.9495
E-106	PMT Cooling Tower	0.9495
E-107	ATWB Closed Circuit Coolers	0.9495
E-108	ESWA Closed Circuit Coolers	0.9495
E-109	LRWB Closed Circuit Coolers	0.9495
E-110	LSWE Closed Circuit Coolers	0.9495
E-111	PMWQ Closed Circuit Coolers	0.9495
E-112	WDW Closed Circuit Coolers	0.9495
E-113	NT Evaporators	0.9495
E-114	SCT Evaporators	0.9495
E-115	SST Evaporators	0.9495
E-116	SLT Evaporators	0.9495
E-117	TFC Evaporators	0.9495

Invertors

I-101	Yaskawa STD Delivery	0.9284
T-102	Trane TR	0.5697

Pumps

P-101	SERIES 4300	0.9495
P-102	IVS	0.9495
P-103	SERIES 4302/4382	0.9495
P-104	SERIES 4360/4380	0.9495
P-105	SERIES 4030/TD40SERIES 4280	0.9495
P-106	SERIES 4600	0.9495

P-107	SERIES 4700	0.9495
P-108	SERIES 4270	0.9495

Heat Recovery

A-101	AnnnexAir & Custom AHUs	0.9495
CO-01	ConServ-Energy Recovery Ventilator (Heat Exchanger)	0.9500

Boilers & Water Heaters

CA-01	BLUEFLAME	0.9390
CA-02	CERAFLAME	0.9390
CA-03	DFx SERIES	0.9390
CA-04	DYNAFLAME	0.9390
CA-05	DYNAFORCE	0.9390
CA-06	DYNAMAX	0.9390
CA-07	MICROFLAME	0.9390
CA-08	MICROFLAME SERIES 2	0.9390
CA-09	MIROFLAME MODULATING	0.9390
CA-10	MICROFLAME SERIES GRANDE	0.9390
CA-11	SUREFLAME SERIES	0.9390

PV-01	AG	0.9390
PV-02	Maxim	0.9390
PV-03	Platinum	0.9390
PV-04	Power VT	0.9390
PV-05	PowrVT Nox	0.9390
PV-06	Turbo	0.9390

Process Cool

Dust Collector	EV-01	EZ-Frames, Smart Spray, Valves	0.9495
	UA-01	SFC	0.9390
	UA-01	BDC	0.9390
	UA-02	C	0.9390
	UA-03	DA,DB,DBM	0.9390
	UA-04	F	0.9390
	UA-05	MCB	0.9390
	UA-06	PCT	0.9390
	UA-07	SCA-SCB	0.9390
	UA-08	SDC	0.9390
	UA-09	SFC	0.9390
	UA-10	V	0.9390
	UA-11	VCC	0.9390
TEMSPEC	TE-01	Unit Ventilators	0.9495
Indoor Air Quality	D-01	V-8	0.9284
	G-01	Stand-alone	0.9284
	G-02	In-line	0.9284
Renewable Energy	S-01	Solar Hybrid Collector	0.9100
	S-02	Solar PV Module	0.9100
	S-03	Solar Thermal Collector	0.9100
Water Treatment	HO-101	Basin Sweeper	0.9500
	HO-201	Boiler/Chiller Make-Up Water Machine	0.9500

HO-301	Boiler Cleaner Machine	0.9500
HO-401	Condenser Cleaner Machine	0.9500
HO-501	Media Filter for Cooling Towers	0.9500
HO-601	HARD WATER Cooling Tower	0.9500
HO-701	SOFT WATER Cooling Tower	0.9500
HO-801	Evaporative Condenser Cooling Tower	0.9500

NOTES:

1. LIST PRICE ADJUSTMENT FACTORS ON "QUICK" CYCLE
OR PACKED STOCK ARE APPLIED BEFORE THE MULTIPLIER IS USED
2. ALL QUOTES WILL HAVE PRODUCT CODE AND PRODUCT DESCRIPTION
WITH MULTIPLIER AS LISTED IN THIS MATRIX
3. ALL EQUIPMENT TO BE F.O.B. JOBSITE-JOBSITE COSTS ARE INCLUDED AS "NETS"
4. ANY FREIGHT COSTS ARE TO BE INCLUDED AS "NETS"
5. ALL NON-TRANE & NON- HUSSMANN EQUIPMENT LISTED REPRESENT
PREFERRED VENDORS. EQUIVALENT VENDORS USE SIMILAR DISCOUNTS
6. ALL EQUIPMENT SHALL HAVE ONE YEAR LABOR WARRANTY INCLUDED AS "NETS"