



STATE OF IOWA
MASTER AGREEMENT
Contract Declaration and Execution

MA 005

21273

EFFECTIVE BEGIN DATE: 03-01-2021
EXPIRATION DATE: 02-28-2024
PAGE: 1 of 4

VENDOR:

Hill-Rom Company

00002099085

1069 State Route 46E
Batesville, IN 47006

VENDOR CONTACT:

Kirk Lunde

PHONE: 800-445-3730

EMAIL: Kirk.Lunde@hillrom.com

ISSUER:

Julie Janssen

EXT: **PHONE:** 515-240-2698

EMAIL: julie.janssen@iowa.gov

FOB: FOB Dest, Freight Prepaid

Contract For: Patient Assistant Equipment

The parties agree to comply with the terms and conditions on the following attachments which are by this reference made a part of the Agreement.

Attachments are on file with the Department of Administrative Service - Central Procurement.

Attachment 1: Competitive Solicitation RFB0321005026.

Attachment 2: Contractor's Response to Competitive Solicitation RFB0321005026 (except for any contractor objection or amendment to the Competitive Solicitation Document requirements that the State has not explicitly agreed to in writing).

Attachment 3: Contractor's Cost (final pricing documentation) Response to competitive solicitation document RFB0321005026.

The state reserves the right to add additional items to the Contract.

Remit Address: Hill Rom PO Box 643592 Pittsburgh, PA 15264-3592

Sales and Ordering Contact: Kirk Lunde, 800-445-3730, Kirk.Lunde@hillrom.com, F: 812-931-2264.

Billing Contact: Hillrom Credit Department, 800-445-3730, hillromcreditdept@hillrom.com

Delivery Terms: FOB Destination, Freight Prepaid
Delivery Dates: 21-28 Days after receipt of Order
Payment Terms: NET60

RENEWAL OPTIONS

FROM 02-29-2024 **TO** 02-27-2025

FROM 02-28-2025 **TO** 02-27-2026

FROM 02-28-2026 **TO** 02-27-2027

AUTHORIZED DEPARTMENT

ALL

SUB Other Governmental Entities



STATE OF IOWA
MASTER AGREEMENT

Contract Declaration and Execution

MA 005

21273

EFFECTIVE BEGIN DATE: 03-01-2021

EXPIRATION DATE: 02-28-2024

PAGE: 2 of 4

LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
----------	--------------------------	------	-------------------------	------------------------------

1	1.00000	EA	99867	\$ 5,792.720000 \$ 0.000000
---	---------	----	-------	--------------------------------

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Medical and Dental Equipment and Supplies
Hill Rom Viking L Lift

Viking L Lift. Item #2040044
<https://www.hillrom.com/en/products/sph-mobile-lifts/>
MSRP \$8555.00 32.29% Discount. \$5792.72 Each.
Included: Viking L Wheel Set 100/75 Item#2014306
Viking L Universal Sling Bar 450 Item# 3156075

2	1.00000	EA	99867	\$ 381.000000 \$ 0.000000
---	---------	----	-------	------------------------------

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Medical and Dental Equipment and Supplies
HillRom Viking L Lithium Ion Battery

Viking L Lithium-Ion Battery. Item#BATTUP. <https://www.hillrom.com/en/products/sph-mobile-lifts/>
MRSP \$549.00 30.60%Discount. \$381.00 EA

3	1.00000	EA	99867	\$ 263.000000 \$ 0.000000
---	---------	----	-------	------------------------------

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Medical and Dental Equipment and Supplies
HillRom Viking L Maintenance Plan

SmartCare(TM) Prevention PS Maintenance Plan
Annual Rate (up to 3 years starting at year 2). Can be purchased at time of order or within 90 days of shipment.

"<https://www.hillrom.com/en/services/smartcare/equipment-maintenance-and-repair/>

Prevention PS pricing is subject to a \$65/unit add on for customers > 50 miles from the Hillrom service location.

4	0.00000	EA	99867	\$ 0.000000 \$ 0.000000
---	---------	----	-------	----------------------------

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

Medical and Dental Equipment and Supplies
10% off parts and fee-for-service



STATE OF IOWA
MASTER AGREEMENT

MA 005

21273

Contract Declaration and Execution

EFFECTIVE BEGIN DATE: 03-01-2021

EXPIRATION DATE: 02-28-2024

PAGE: 3 of 4

LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
----------	--------------------------	------	-------------------------	------------------------------

10% off parts and fee-for-service if smartcare prevention/prevention PS is purchased.
"https://direct.hill-rom.com/hillromUS/en



STATE OF IOWA
MASTER AGREEMENT
Contract Declaration and Execution

MA 005

21273

EFFECTIVE BEGIN DATE: 03-01-2021
EXPIRATION DATE: 02-28-2024
PAGE: 4 of 4

TERMS AND CONDITIONS

Goods Effective 1 May 16

The parties agree to comply with the terms and conditions on the following web site which are by this reference made a part of the Agreement. General Terms and Conditions for goods contracts are posted at: <https://das.iowa.gov/sites/default/files/procurement/pdf/050116%20terms%20goods.pdf>

THIS MASTER AGREEMENT IS EFFECTIVE AS OF THE LATEST DATE SHOWN IN "EFFECTIVE BEGIN DATE" IN THE UPPER RIGHT HAND CORNER OR THE DATE BELOW SIGNED BY THE STATE OF IOWA.

CONTRACTOR		STATE OF IOWA	
CONTRACTOR'S NAME (If other than an individual, state whether a corp, partnership, etc.) Hillrom		AGENCY NAME DAS CENTRAL PROCUREMENT	
BY (Authorized Signature) Date Signed 2/26/2021 2:03:18 PM PST	BY (Authorized Signature) Date Signed 2/26/2021 2:03:18 PM PST	BY (Authorized Signature) Date Signed 2/26/2021 2:03:18 PM PST	
Printed Name and Title of Person Signing Signer Name: Jamie Wood Signing Time: 2/26/2021 2:02:58 PM PST B75A3720F1A94479BD3CDD95D1C97629 Jamie Wood, Director of Commercial Operations		Printed Name and Title of Person Signing Julie Janssen Julie Janssen, Purchasing Agent	
Address 1069 Highway 46 East Batesville, IN 47006		Address Hoover Building 3RD FLOOR 1305 E WALNUT DES MOINES, IA 50319	