



STATE OF IOWA
MASTER AGREEMENT
Contract Declaration and Execution

MA 005

26064A

EFFECTIVE BEGIN DATE: 10-01-2026
EXPIRATION DATE: 09-30-2027
PAGE: 1 of 5

VENDOR:

ED STIVERS FORD

Stivers Ford

00002090282

1450 E Hickman Rd

WAUKEE, IA 50263-8310

VENDOR CONTACT:

Ryley Schleder

PHONE: 515-969-0077

EMAIL: rschleder@stiversfordia.com

FOB: FOB Dest, Freight Prepaid

ISSUER:

Rick Tucker

EXT: 1100 **PHONE:** 515-360-9912

EMAIL: rick.tucker@das.iowa.gov

Contract For: LDT 8-12, HEV 13 & 14 - Stivers Ford

The State of Iowa and Ed Stivers Ford (2026 Model Year Light Duty Trucks Ford or equivalent) establish this agreement pursuant to the specifications, and terms and conditions from solicitation 005-RFB-2177-2026. Within the State of Iowa, all state agencies, state facilities, cities, counties or education entities or any entity funded in part with state tax dollars, are eligible purchasers and authorized to purchase products and services under the terms of the contract in lieu of a separate competitive selection process.

See the Solicitation Documents in the Attachments Section:

Attachment 1 - RFB Document

Attachment 2 - Bid Response

Attachment 3 - Bid Tab

Sales Contact:

Ryley Schleder

Government & Commercial Sales

Stivers Ford Lincoln

515-969-0077 (Office)

319-558-7664 (Cell)

rschleder@stiversfordia.com

RENEWAL OPTIONS

FROM 10-01-2027 **TO** 09-30-2028

FROM 10-01-2028 **TO** 09-30-2029

AUTHORIZED DEPARTMENT

ALL

SUB Other Governmental Entities



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LINE NO.	QUANTITY / SERVICE DATES	UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
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1	0.00000	EA	072	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

TRUCKS; ALL FUEL TYPES

LDT 8 - Regular Cab - Standard 4X4 Truck

Ford F150
Standard Cab - Standard Pickup 4X4
Make: Ford
Model: F150
Exact Model Code: F1L
Trim Pkg: XL
Exact Trim: 101A
Engine Code: 99P

2027 MY price is \$37,906.00 including delivery to DAS Fleet Services in Des Moines, IA.
Cost to deliver a vehicle is \$3.50 per mile (one way) anywhere in Iowa.
Price will vary due to additional and deletions of options.

2	0.00000	EA	072	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

TRUCKS; ALL FUEL TYPES

LDT 9 - SuperCab - 4X4 Truck

Ford F150
Extended Cab - Standard Pickup 4X4
Make: Ford
Model: F150
Exact Model Code: X1L
Trim Pkg: XL
Exact Trim: 101A
Engine Code: 99P

2027 MY price is \$40,293.00 including delivery to DAS Fleet Services in Des Moines, IA.
Cost to deliver a vehicle is \$3.50 per mile (one way) anywhere in Iowa.
Price will vary due to additional and deletions of options.

3	0.00000	EA	072	\$ 0.000000
				\$ 0.000000

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TRUCKS; ALL FUEL TYPES

LDT 10 - SuperCrew Cab



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Ford F150
Crew Cab - Standard Pickup 4X4
Make: Ford
Model: F150
Exact Model Code: W1L
Trim Pkg: XL
Exact Trim: 101A
Engine Code: 99P

2027 MY price is \$42,013.00 including delivery to DAS Fleet Services in Des Moines, IA.
Cost to deliver a vehicle is \$3.50 per mile (one way) anywhere in Iowa.
Price will vary due to additional and deletions of options.

4	0.00000	EA	072	\$ 0.000000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

TRUCKS; ALL FUEL TYPES
LDT 11 - CrewCab 4X4 Midsize Truck

Ford Ranger
Crew Cab Small Pickup 4X4
Make: Ford
Model: Ranger
Exact Model Code: R4P
Trim Pkg: XL
Exact Trim: 100A
Engine Code: 99H

2026 MY price is \$33,533.00 including delivery to DAS Fleet Services in Des Moines, IA.
Cost to deliver a vehicle is \$3.50 per mile (one way) anywhere in Iowa.
Price will vary due to additional and deletions of options.

5	0.00000	EA	072	\$ 0.000000 \$ 0.000000
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REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

TRUCKS; ALL FUEL TYPES
LDT 12 - Crew Cab AWD Compact Pickup

Ford Maverick
Compact Crew Cab AWD
Make: Ford
Model: Maverick
Exact Model Code: W8B
Trim Pkg: XL
Exact Trim: 102A
Engine Code: 99A

2026 MY price is \$26,221.00 including delivery to DAS Fleet Services



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in Des Moines, IA.

Cost to deliver a vehicle is \$3.50 per mile (one way) anywhere in Iowa.

Price will vary due to additional and deletions of options.

6	0.00000	EA	072	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

TRUCKS; ALL FUEL TYPES

HEV 13 - Crew Cab FWD Compact Pickup Hybrid

Ford Maverick
Compact Crew Cab FWD
Make: Ford
Model: Maverick
Exact Model Code: W8A
Trim Pkg: XL
Exact Trim: 100A
Engine Code: 993

2027 MY price is \$27,457.00 including delivery to DAS Fleet Services in Des Moines, IA.

Cost to deliver a vehicle is \$3.50 per mile (one way) anywhere in Iowa.

Price will vary due to additional and deletions of options.

7	0.00000	EA	072	\$ 0.000000
				\$ 0.000000

REF DOC: REF VNDR LN: REF COMM LN: REF TYPE: FINAL

TRUCKS; ALL FUEL TYPES

HEV 14 - Crew Cab AWD Compact Pickup Hybrid

Ford Maverick
Compact Crew Cab AWD
Make: Ford
Model: Maverick
Exact Model Code: W8B
Trim Pkg: XL
Exact Trim: 101A
Engine Code: 993

2027 MY price is \$28,955.00 including delivery to DAS Fleet Services in Des Moines, IA.

Cost to deliver a vehicle is \$3.50 per mile (one way) anywhere in Iowa.

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TERMS AND CONDITIONS

Referenced Terms

<https://das.iowa.gov/sites/default/files/procurement/pdf/050116%20terms%20goods.pdf>

<https://das.iowa.gov/sites/default/files/procurement/pdf/050116%20terms%20services.pdf>

<https://das.iowa.gov/sites/default/files/procurement/pdf/Terms%20and%20Conditions%20for%20Federal%20Compliance.pdf>

THIS MASTER AGREEMENT IS EFFECTIVE AS OF THE LATEST DATE SHOWN IN “EFFECTIVE BEGIN DATE” IN THE UPPER RIGHT HAND CORNER OR THE DATE BELOW SIGNED BY THE STATE OF IOWA.

CONTRACTOR		STATE OF IOWA	
CONTRACTOR'S NAME (If other than an individual, state whether a corp, partnership, etc.) Ed Stivers Ford Inc		AGENCY NAME Iowa Dept. of Administrative Services	
BY (Authorized Signature)	Date Signed	BY (Authorized Signature)	Date Signed
<u>Dalton Geneser</u> Dalton Geneser (Aug 18, 2026 11:11:30 CDT)	08/18/2026	<u>Rick Tucker</u> Rick Tucker (Aug 18, 2026 11:13:19 CDT)	08/18/2026
Printed Name and Title of Person Signing Dalton Geneser Commercial Sales Director		Printed Name and Title of Person Signing Rick Tucker Statewide Procurement Officer	
Address 1450 E. Hickman Rd Waukee, IA 50263		Address 1305 E Walnut St Des Moines, IA 50319	

Created:	2026-08-18
By:	Rick Tucker (rick.tucker@das.iowa.gov)
Status:	Signed
Transaction ID:	CBJCHBCAABAApKfknJvUbQf1nY0_DvBogZEwOm9V7O9n

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-  Document created by Rick Tucker (rick.tucker@das.iowa.gov)
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2026-08-18 - 4:13:19 PM GMT