

Response to Request for Proposal:

Drupal Managed Services #1217185012

Cost Proposal Digital Copy



April 10, 2017



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**ATTACHMENT #5
Cost Proposal**

Contractor's Cost Proposal shall provide an all-inclusive, itemized, **Total Cost** in U.S. Dollars (including all travel, expenses, etc. in prices). All pricing to be FOB Destination, freight cost and all expenses included; and based on Net 60 Days Payment Terms, invoiced monthly. Please use additional pages to provide any additional narrative support for the costing information. Contractor's Fixed Price Rate should refer to the system details and specifications referenced in sections 1.4 and 4. Note that the State makes no guarantee of the # of hours that will be required during that actual contract's duration. The State expects to pay a fixed annual monthly fee, invoiced monthly, for Drupal content management services rendered pursuant to this RFP regardless of actual hours expended by the successful Contractor.

1. Fixed Price Rate:

Total All-Inclusive Fixed Price Drupal Support Costs	Annual Cost
Year 1 - Drupal Support	\$ 756,000
Year 2 - Drupal Support	\$ 767,340
Year 3 - Drupal Support	\$ 778,850
Total All-inclusive Price for Years 1-3	\$ 2,302,190

2. Consulting Rate(s): Please list all resources and their applicable hourly rates as may be required for additional Drupal content management system support and maintenance and potential related projects. The consulting rate(s) identified below will be used by the Department if, in its sole discretion, the Department determines there is a need for related services that are within the overall scope of the RFP but outside the scope of the original Drupal content management services cost proposal bid. Additional future projects may be billed on a time and materials or fixed fee basis, depending upon the specifics of the additional project need, and in the best interests of the State. If more room is needed to identify resources, please attach in additional pages.

Resource Description (i.e., Project Manager, Business Analyst, etc.)	Hourly Rate
Custom Development Services	\$105.00
Graphic Design Services	\$105.00
Product/Project Management Services	\$105.00
Photography / Videography Services	\$90.00
Technical Content Writing Services	\$90.00
On-site Basic or Advanced Drupal Training	\$90.00
Search Engine Optimization Services	\$90.00

Webspec Design guarantees the costs will not exceed or escalate beyond 85% of the Consumer Price Index (CPI) for the Midwest Region (Chicago) in years of service 4-6.

3.3.1.2 Electronic Funds Transfer (EFT) by Automated Clearing House

Contractors shall provide a statement regarding their ability to accept payment by EFT by ACH. Payments are deposited into the financial institution of the claimant's choice three working days from the issue date of the direct deposit.

Webspec Design accepts payment by EFT by ACH.