

RFQ-1000602 Addendum 1

High and Mid-level Scientific Analytical Instrumentation

Issue Date: 7/24/2022

Questions Deadline: 9/6/2022 05:00 PM (CT)

Response Deadline: 9/13/2022 05:00 PM (CT)

Contact Information

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Event Information

Number: RFQ-1000602 Addendum 1
Title: High and Mid-level Scientific Analytical Instrumentation
Type: Request for Proposal (Public)
Issue Date: 7/24/2022
Question Deadline: 9/6/2022 05:00 PM (CT)
Response Deadline: 9/13/2022 05:00 PM (CT)
Notes: **Iowa Board of Regent (IBOR) Universities; Iowa State University (ISU), The University of Iowa (SUI) and University of Northern Iowa (UNI) are seeking bids for a purchasing agreement for high and mid-level scientific analytical instrumentation and related accessories and supplies to be provided to the University on a multi-year contract basis. The IBOR Universities are requesting that companies provide information on pricing, warranty, availability and specifications for the requested equipment.**

Iowa State University will be the lead agency for this RFP process and the administrator for any master contract or contracts that result from this RFP.

Where ISU is indicated in the bid it should be construed to stand for all 3 of the IBOR Universities.

Each entity will award its own purchase order or similar vehicle based on the results of the RFP responses and any ensuing contract.

The contract also allows for awarded vendors to provide products in a demonstration laboratory on the ISU campus that is available for both the University and vendor to utilize.

Bid Attachments

ISU Instructions.pdf

Review the instructions for important information. REVISED MAY 2021

[Download](#)

ISU General Terms & Conditions.pdf

Review the general terms and conditions carefully and any exceptions should be listed in the "Attributes" section.
REVISED MAY 2021

[Download](#)

ISU Federal Contract Terms & Conditions.pdf

Review the federal contract terms carefully. Updated February 2021

[Download](#)

Insurance Language - Equipment Repair, Install, Maintenance (high risk) 09-2020.pdf

Insurance Requirements - Equipment Repair, Install, Maintenance (high risk) 09-2020

[Download](#)

Chem 316 demo instruments.pdf

ISU Chem Lab 316 instruments

[Download](#)

Analytical_Instrumnts.xlsx

Download this spreadsheet and complete by listing the instruments your company is offering in each category. Save a renamed copy and upload to the Response Attachments tab.

[Download](#)

Requested Attachments

COMPANY OVERVIEW

(Attachment required)

Attach a document that provides a brief company profile as described in Line 25 Form of Bid field.

ANALYTICAL INSTRUMENT SPREADSHEET

(Attachment required)

Attach the completed spreadsheet that lists the instruments offered in each category.

SUPPORTING EQUIPMENT PRICE LIST

(Attachment required)

Attach a file detailing list less the percentage discounts on ALL equipment, and associated products such as accessories, consumables, and supplies that are part of this offer. **MUST INCLUDE PART NUMBER, LIST PRICE, DISCOUNT %, AND FINAL COST.**

TECHNICAL LITERATURE

(Attachment required)

Attach literature that provides technical specifications for each instrument/group of instruments. The literature provided will be used to evaluate the overall technical quality of the instruments.

Offers that do not include literature as requested may be considered non-compliant based on an inability to properly evaluate the offer.

CUSTOMER SUPPORT

Attach a document that describes how you can meet the requirement to provide customer support as described in Attribute #10

ISU DEMO LAB

Attach a document that describes how you can meet the requirement to provide demo lab instrumentation as described in Attribute #12.

E-PROCUREMENT and E-PAYABLES

Attach a document that demonstrates your company's e-procurement and e-payables experience as described in Attribute #14.

Bid Attributes

1 CONTRACT INFORMATION

The Iowa Board of Regent (IBOR) Universities; Iowa State University (ISU), The University of Iowa (SUI) and University of Northern Iowa (UNI) are seeking bids for a 5-year purchasing agreement for high and mid-level scientific analytical instrumentation and related accessories and supplies.

Iowa State University will be the lead agency for this RFP process and the administrator for master contract documents that result from this RFP. Where ISU is indicated in the bid it should be construed to stand for all 3 of the IBOR Universities.

Contract Term

The term of the contract shall be from the award date through December 31, 2027.

Estimated Contract Value

Total contract volume is estimated at \$5,000,000.00+, however the actual amount of contract spend is not guaranteed.

Award

A primary award will be made on based on the best overall value to the IBOR entities. A secondary contract may be awarded if it is in the best interest of the participating entities. Each entity will issue its own purchase order or similar vehicle based on the results of the RFP responses and any ensuing contract.

Read and understood

(Required: Check if applicable)

2 BACKGROUND INFORMATION

The Iowa Board of Regents (IBOR) governs five public educational institutions in the state through policy making, coordination, and oversight, as provided by law.

The institutions include Iowa's three public universities – the University of Iowa, Iowa State University, and the University of Northern Iowa. It also includes the Iowa School for the Deaf and the Iowa Braille and Sight Saving School.

Iowa State University

Iowa State University of Science and Technology (ISU), Ames, Iowa, was chartered by the State General Assembly in 1858. Iowa was the first state to accept the terms of the Morrill Land Grant Act of 1862, and in March, 1864, the General Assembly awarded Iowa's grant to the University, known then as the Iowa Agricultural College. Since 1959, the University has been known as Iowa State University of Science and Technology.

Fall 2021 enrollment at ISU was 30,708 students.

The University is organized into the following undergraduate colleges: the College of Agriculture, the College of Business, the College of Design, the College of Engineering, the College of Human Sciences, and the College of Liberal Arts and Sciences. These colleges each grant bachelor's degrees. The Graduate College administers the graduate programs of the colleges and confers the master's degree and doctor of philosophy. The College of Veterinary Medicine awards the doctor of veterinary medicine degree.

University of Iowa

The State University of Iowa (SUI), in Iowa City, Iowa, was established in 1847 as the State's first public institution of higher education. The University operates one of the nation's largest university-owned teaching hospitals; approximately half a million visits are made to the State University of Iowa Hospitals and Clinics every year. Fall 2021 enrollment at SUI was 31,206 students.

The University is organized into the following colleges: the College of Liberal Arts and Sciences, the Tippie College of Business, the College of Education, the College of Engineering, the College of Public Health, the Carver College of Medicine, the College of Nursing, the College of Dentistry, the College of Law, and the College of Pharmacy. The Graduate College supervises graduate study offered by the University's various departments, schools and colleges, and confers master's degrees and doctorates.

University of Northern Iowa

Located in Cedar Falls, Iowa, the regional, comprehensive University was established in 1876 and opened on September 5, 1876, as the Iowa State Normal School. In 1909, it was renamed the Iowa State Teachers College and attained a national reputation as a leading institution in the field of teacher education. In 1961, the institution's name was changed to the State College of Iowa and degree programs were added for those not planning to teach. The change to the University of Northern Iowa was made in 1967. The University now offers courses covering a broad spectrum of curriculum on both the undergraduate and graduate level. Fall 2021 enrollment at UNI was 9,231 students.

The university is organized into the following colleges: the College of Education, the College of Business Administration, the College of Humanities, Arts and Sciences, and the College of Social and Behavioral Sciences. The Graduate College provides a broad curriculum of advanced programs leading to master's degrees and doctorates.

Read and understood
(Required: Check if applicable)

3 CONTRACT STRUCTURE

**Contract pricing will be based on retail or list price minus a defined discount.
Discounts will remain firm for the term of the contract.**

Supplier's offer should include discount pricing on **all** products and product lines sold by the company and it is expected that discounts will be extended to any new products that become available during the term of the contract.

There will be no minimum order amount.

Freight terms must be FOB Installed and all pricing must be inclusive of shipping, insurance, and installation costs.

Read and understood
(Required: Check if applicable)

4 REPORTING, AUDITING, AND CONTRACT REVIEW

Reporting

Supplier shall be able to provide annual usage reports to participating agencies as requested. At a minimum, reports shall include:

- 1) purchase order number
- 2) catalog number for each item purchased
- 3) aggregate totals of items purchased
- 4) unit list price
- 5) unit discounted price
- 6) total price paid
- 7) grand total of all purchases for the reporting period.

Auditing

Supplier will have a process in place to ensure correct pricing is received for items ordered. Supplier will be responsible for working with each entity to establish an auditing procedure to analyze contract pricing.

Contract Review

Supplier will be responsible for participating in annual contract reviews for the master contract. Supplier will also work with each entity to conduct periodic individual reviews if requested.

Read and understood
(Required: Check if applicable)

5 EVALUATION CRITERIA

The evaluation of this RFP/RFQ may be based upon, but not limited to:

- Discounts/Cost
- Portfolio of instruments and consumables offered
- Warranty
- Value Added Opportunities
- Ability to provide demonstration instruments for the ISU Chem 316 teaching lab
- Customer Service Capabilities
- Ability to Provide Satisfactory References
- Ability to meet e-Procurement and electronic payment requirements
- Consideration of extending pricing to other state agencies

Read and understood
(Required: Check if applicable)

6 DESIRED ANALYTICAL INSTRUMENTATION

Suppliers should include **all** of their product lines related to analytical equipment and supplies in this offer. However, suppliers will be evaluated on their ability to provide a range of instruments in the categories below and on the overall strength of specifications of instruments in these categories.

- HIGH PRESSURE LIQUID CHROMATOGRAPHY SYSTEMS INCLUDING LC/MS
- SPECTROPHOTOMETERS
- FOURIER TRANSFORM INFRARED SPECTROMETERS
- GAS CHROMATOGRAPHY SYSTEMS INCLUDING GC/MS
- ATOMIC ABSORPTION SYSTEMS
- CAPILLARY ZONE ELECTROPHORESIS SYSTEMS
- MALDI TIME OF FLIGHT MASS SPECTROMETERS
- TABLE TOP/ PORTABLE IR OR NIR SYSTEMS

Read and understood
(Required: Check if applicable)

7 INSTRUMENT SPECIFICATIONS

- **Download the spreadsheet titled Analytical Instruments from the Attachment tab.**
- **Complete the spreadsheet by listing the equipment and accessories you offer in each category. Rename and upload the completed version of the document to the Response Attachments tab.**
- **Upload literature that provides technical specifications for each instrument/group of instruments to the Response Attachments tab. The literature provided will be used to evaluate the overall technical quality of the instruments.**

Completed
(Required: Check if applicable)

8 PRICING INFORMATION

- **Enter the discount offered in each instrument category in the *Line Items* tab.**
- **Attach a supporting itemized pricing file in the RESPONSE ATTACHMENTS tab. This file should include all items in your company's portfolio that are a part of your offer, not just the instrument categories mentioned in the Line Items tab. **THE DOCUMENT MUST INCLUDE PART NUMBER, LIST PRICE, DISCOUNT %, AND FINAL COST** for all items included in the offer.**

Completed
(Required: Check if applicable)

9 CUSTOMER SUPPORT

Awarded Suppliers shall provide a single dedicated customer support representative for the contract. This person shall be familiar with each of the IBOR entities and all aspects of the contract and will be the first line of customer support for equipment and service inquiries. Suppliers will ensure there is a qualified back-up available when the dedicated representative is not available.

Read and understood
(Required: Check if applicable)

1
0

SUPPLIER COMMENTS - CUSTOMER SUPPORT

Describe the customer service your company will provide under this contract.
At minimum, include the information below:

- How you will meet the requirement to supply a dedicated customer service representative and a back-up.
- Guaranteed customer service hours
- Guaranteed response time to questions and service requests
- Where instrument repair service is dispatched from

OR

- Upload a document in the Response Attachments tab that describes the above.

(Required: Maximum 4000 characters allowed)

1
1 **ISU DEMONSTRATION LABORATORY**

The supplier receiving a primary award shall be able provide at least one fully operational demonstration system as listed below for the ISU demonstration laboratory room 1831 Gilman Hall. Approximately 60 linear feet of counter space are available for these instruments.

- HIGH PRESSURE LIQUID CHROMATOGRAPHY SYSTEMS INCLUDING LC/MS
- SPECTROPHOTOMETERS
- FOURIER TRANSFORM INFRARED SPECTROMETERS
- GAS CHROMATOGRAPHY SYSTEMS INCLUDING GC/MS
- ATOMIC ABSORPTION SYSTEMS
- CAPILLARY ZONE ELECTROPHORESIS SYSTEMS
- MALDI TIME OF FLIGHT MASS SPECTROMETERS
- TABLE TOP/ PORTABLE IR OR NIR SYSTEMS

The equipment in the demo lab will be used in instructing Chemistry 316 *Instrumental Methods of Analysis* in which students learn key instrument concepts such as accuracy, precision, signal to noise ratio, interferences, resolution, selectivity, dispersion, current, charge, potential, etc. This course teaches the basic analytical methodologies such as atomic, molecular, nuclear magnetic resonance and mass spectrometry, electro-analytical chemistry, and the separation techniques of GC, LC, capillary electrophoresis and capillary electro-chromatography. The equipment may also be utilized by other undergraduate chemistry major students under instructor supervision.

Suppliers may use their own demo instruments for sales and demonstration purposes during the hours that the laboratory is not being used for teaching.

A list of the equipment currently being utilized by Chem 316 can be downloaded from the Attachments tab in this bid. These instruments will remain in place through December 2022 as they are being utilized for Chem 316. The supplier who is awarded the Primary contract from this RFQ will have access to install/replace instruments in the lab after December 2022. The list is intended to inform bidders as to the type of equipment that is being currently utilized in the Demo Lab and should not be construed as a requirement to supply a particular brand/model of instrument. However, ISU expects the Primary supplier to supply demo equipment with comparable specifications/functionality to the listed instruments.

*

A second demo lab space is available to Secondary award suppliers in room 1802 Gilman Hall.

*

A complete set of operation manuals and necessary consumables to start-up and run the instrument should be made available with each demo instrument. ISU will supply all consumables for in-house demonstrations and class use. Instrument flyers, catalogs and specification sheets should also be included to aid sales to ISU departments.

*

Suppliers are responsible for managing and maintaining instruments in the Demo Labs. Equipment may be rotated but must be in place when Chem 316 is in session. Suppliers should coordinate with the Chemistry Teaching Lab representative to schedule equipment changes and ensure that instruments are in place when being utilized for this class.

We are able to meet this specification We are NOT able to meet this specification

(Required: Check only one)

1 **SUPPLIER COMMENTS - ISU DEMONSTRATION LABORATORY**

2

- Describe your ability to provide the Demo Lab instrumentation listed.

OR

- Upload a document in the Response Attachments tab that describes the above.

(Required: Maximum 1000 characters allowed)

1 **E-PROCUREMENT AND PAYMENT PROCESSING**

3

E-Procurement

It is desired that awarded suppliers will have eProcurement capabilities.

Suppliers will be evaluated on their ability to integrate their catalogs with these current e-procurement platforms:

ISU - ESM Solutions

University of Iowa (SUI) - Jaggaer

UNI - ORACLE E-Business

Payment processing

It is desired that Suppliers can work with electronic payment processing methods. However, Supplier will be expected to work with each entity and their merchant banks to determine the best payment processing method and agreed upon level of detail.

The preferred level of detail includes transaction number, transaction date, postdate, transaction amount, Supplier name, Supplier MCC, Supplier city, Supplier state, purchase order (PO) number and Supplier order number. Level III data is also desired to include shipping amount, duty amount, order date, item description, item quantity, item UOM and item unit cost. The Purchase Order Number will be provided with each transaction.

The minimum Level of detail required is the purchase order number and total cost.

Able to meet this specification Alternate specification

(Required: Check only one)

1 4	SUPPLIER COMMENTS - E-PROCUREMENT AND PAYMENT PROCESSING <ul style="list-style-type: none">• Describe your ability to integrate with the with e-procurement platforms currently used by the IBOR entities.• Note any other e-procurement capabilities and initiatives you currently are working on.• Describe the electronic payment methods that your company can accept.• Describe the level of order/payment data that your company can submit and receive. <p>OR</p> <ul style="list-style-type: none">• Upload a document in the Response Attachments tab that describes the above. <hr/> <hr/> <hr/> <p><i>(Required: Maximum 1000 characters allowed)</i></p>
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1 5	VALUE ADDED OPPORTUNITIES <p>Describe in detail any other value added opportunities (i.e.; rebates, education, representative presence, customer service, volume level discounts, etc.) herein, that would be available to the entities covered in this contract.</p> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <p><i>(Required: Maximum 4000 characters allowed)</i></p>
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1 6	UNIVERSITY OF IOWA POTENTIAL DEMO LAB <p>The University of Iowa is exploring the potential of establishing a demonstration lab similar to that of Iowa State University as described in this bid.</p> <p>Please propose in detail how your company would support this effort in the event this initiative moves forward.</p> <hr/> <hr/> <hr/> <hr/> <hr/> <hr/> <p><i>(Required: Maximum 4000 characters allowed)</i></p>
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1 7	CONTRACT PRICING EXTENSION <p>Will your company extend this contract pricing to other Iowa not-for-profit entities in addition to the IBOR universities?</p> <p>List any specific entities who may utilize this contract pricing and/or any restrictions.</p> <hr/> <hr/> <hr/> <p><i>(Required: Maximum 1000 characters allowed)</i></p>
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18 **Exceptions to Scope of Work/Specifications**
Do you have any exceptions to the Scope of Work/Specifications? If YES, please list exceptions below.
 Yes No
(Required: Check only one)

19 **Exception to Scope of Work/Specifications - 1**
Include specification and reason for exception.
Note: Exceptions taken may cause the Proposal to be rejected at the sole discretion of University. Any terms to which Contractor does not take exception shall be binding and any subsequent objections to those terms shall have no effect.

(Optional: Maximum 1000 characters allowed)

20 **Exceptions to Scope of Work/Specifications - 2**
Include specification and reason for exception.
Note: Exceptions taken may cause the Proposal to be rejected at the sole discretion of University. Any terms to which Contractor does not take exception shall be binding and any subsequent objections to those terms shall have no effect.

(Optional: Maximum 1000 characters allowed)

21 **Exception to Scope of Work/Specifications - 3**
Include specification and reason for exception.
Note: Exceptions taken may cause the Proposal to be rejected at the sole discretion of University. Any terms to which Contractor does not take exception shall be binding and any subsequent objections to those terms shall have no effect.

(Optional: Maximum 1000 characters allowed)

22 **Exceptions to General Terms and Conditions**
Do you have any exceptions to the General Terms and Conditions (under Attachments tab)? If YES, please list exceptions below.
 Yes No
(Required: Check only one)

23 **Exception to General Terms and Conditions - 1**
Include page number, section and reason for exception.
Note: Exceptions taken may cause the Proposal to be rejected at the sole discretion of University. Any terms to which Contractor does not take exception shall be binding and any subsequent objections to those terms shall have no effect.

(Optional: Maximum 1000 characters allowed)

2
4

Exception to General Terms and Conditions - 2

Include page number, section and reason for exception.

Note: Exceptions taken may cause the Proposal to be rejected at the sole discretion of University. Any terms to which Contractor does not take exception shall be binding and any subsequent objections to those terms shall have no effect.

(Optional: Maximum 1000 characters allowed)

2
5

Exception to General Terms and Conditions - 3

Include page number, section and reason for exception.

Note: Exceptions taken may cause the Proposal to be rejected at the sole discretion of University. Any terms to which Contractor does not take exception shall be binding and any subsequent objections to those terms shall have no effect.

(Optional: Maximum 1000 characters allowed)

2
6

Acceptance of Federal Terms and Conditions

Contractor has reviewed and can comply with the required Federal Terms and Conditions.

Yes No

(Required: Check only one)

2
7

Confidential Information

Contractor identifies portions of this Proposal listed as confidential under the Iowa Open Records Law.

Yes No

(Required: Check only one)

2
8

Description of Confidential Information - 1

If YES, provide the description of the confidential information including the specific subsection of Iowa Code §22.7 that is believed to be applicable.

Note: Contractor's name, pricing information and other financial offers must be released pursuant to Iowa Administrative Code §681-8.1(h) and cannot be identified as confidential.

(Optional: Maximum 500 characters allowed)

2
9

Description of Confidential Information - 2

If YES, provide the description of the confidential information including the specific subsection of Iowa Code §22.7 that is believed to be applicable.

Note: Contractor's name, pricing information and other financial offers must be released pursuant to Iowa Administrative Code §681-8.1(h) and cannot be identified as confidential.

(Optional: Maximum 500 characters allowed)

30 Description of Confidential Information - 3

If YES, provide the description of the confidential information including the specific subsection of Iowa Code §22.7 that is believed to be applicable.

Note: Contractor's name, pricing information and other financial offers must be released pursuant to Iowa Administrative Code §681-8.1(h) and cannot be identified as confidential.

(Optional: Maximum 500 characters allowed)

31 Reference #1 Name and Company

(Required: Maximum 1000 characters allowed)

32 Reference #1 Phone

(____) _____ - _____ ext: _____
(Required)

33 Reference #1 Email

(Required: Email address)

34 Reference #2 Name and Company

(Required: Maximum 1000 characters allowed)

35 Reference #2 Phone

(____) _____ - _____ ext: _____
(Required)

36 Reference #2 Email

(Required: Email address)

37 Reference #3 Name and Company

(Required: Maximum 1000 characters allowed)

38 Reference #3 Phone

(____) _____ - _____ ext: _____
(Required)

39	Reference #3 Email <input style="width: 450px; height: 20px;" type="text"/> <i>(Required: Email address)</i>
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40	Acceptance of Federal Terms and Conditions Contractor has reviewed and can comply with the required Federal Terms and Conditions. <input type="checkbox"/> Yes <input type="checkbox"/> No <i>(Required: Check only one)</i>
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41	CONTRACTOR CERTIFICATION In response to this RFP/RFQ and after carefully reviewing all instructions, scope of work/specifications, and terms in the RRP/RFQ documents, submits this Proposal as an offer to enter into a mutually acceptable contractual agreement with University. If this Proposal is accepted by University, Contractor agrees to provide goods and/or furnish services in accordance with this Proposal. Contractor certifies that: (a) this Proposal is genuine and is not made on behalf of any undisclosed person or entity; (b) Contractor is not a "Conflict of Interest Vendor"; (c) any prices or hourly rates in the Proposal have been arrived at independently, without consultation, communication, or agreement with any competitor for the purpose of restricting competition; (d) any prices or hourly rates which have been provided in this Proposal have not been knowingly disclosed by Contractor, directly or indirectly, to any competitor; (e) Contractor has not attempted to induce any person or entity to submit or refrain from submitting a proposal for the purpose of restricting competition; and (f) Contractor has not offered or made a gift to a University employee in violation of Iowa law. <input type="checkbox"/> Read and agreed <i>(Required: Check if applicable)</i>
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Bid Lines

1	High Pressure Liquid Chromatography Equipment <i>(Response required)</i>	Total: <input style="width: 80px;" type="text"/> %
	Item Notes: <i>Enter the percentage discount off the manufacturer's list price being offered.</i>	<input type="checkbox"/> No bid <input type="checkbox"/> Additional notes <i>(Attach separate sheet)</i>
	Supplier Notes: _____ _____	
	Item Attributes	
	1. Warranty <i>Describe the standard warranty offered for this group of equipment.</i> _____ _____ _____ _____ _____ _____ _____	
	<i>(Required: Maximum 4000 characters allowed)</i>	

2 High Pressure Liquid Chromatography Supplies
(Response required)

Total: %

Item Notes: **Enter the percentage discount off the manufacturer's list price being offered.**

Supplier Notes: _____

No bid
 Additional notes
(Attach separate sheet)

3 Spectrophotometer Equipment
(Response required)

Total: %

Item Notes: **Enter the percentage discount off the manufacturer's list price being offered.**

Supplier Notes: _____

Item Attributes

1. Warranty

Describe the standard warranty offered for this group of equipment.

(Required: Maximum 4000 characters allowed)

No bid
 Additional notes
(Attach separate sheet)

4 Spectrophotometer Supplies
(Response required)

Total: %

Item Notes: **Enter the percentage discount off the manufacturer's list price being offered.**

Supplier Notes: _____

No bid
 Additional notes
(Attach separate sheet)

5 Fourier Transform Infrared Spectrometer Equipment
(Response required)

Total: %

Item Notes: **Enter the percentage discount off the manufacturer's list price being offered.**

Supplier Notes: _____

No bid
 Additional notes
(Attach separate sheet)

Item Attributes

1. Warranty

Describe the standard warranty offered for this group of equipment.

(Required: Maximum 4000 characters allowed)

6 Fourier Transform Infrared Spectrometer Supplies

(Response required)

Item Notes: **Enter the percentage discount off the manufacturer's list price being offered.**

Supplier Notes: _____

Total: %

- No bid
- Additional notes
(Attach separate sheet)

7 Gas Chromatography Equipment

(Response required)

Item Notes: **Enter the percentage discount off the manufacturer's list price being offered.**

Supplier Notes: _____

Total: %

- No bid
- Additional notes
(Attach separate sheet)

Item Attributes

1. Warranty

Describe the standard warranty offered for this group of equipment.

(Required: Maximum 4000 characters allowed)

8 Gas Chromatography Supplies

(Response required)

Item Notes: **Enter the percentage discount off the manufacturer's list price being offered.**

Supplier Notes: _____

Total: %

- No bid
- Additional notes
(Attach separate sheet)

9 GC/Mass Spectrometer Equipment
(Response required)

Total: %

Item Notes: **Enter the percentage discount off the manufacturer's list price being offered.**

Supplier Notes: _____

No bid
 Additional notes
(Attach separate sheet)

Item Attributes

1. Warranty
Describe the standard warranty offered for this group of equipment.

(Required: Maximum 4000 characters allowed)

10 GC/Mass Spectrometer Supplies
(Response required)

Total: %

Item Notes: **Enter the percentage discount off the manufacturer's list price being offered.**

Supplier Notes: _____

No bid
 Additional notes
(Attach separate sheet)

11 LC/Mass Spectrometer Equipment
(Response required)

Total: %

Item Notes: **Enter the percentage discount off the manufacturer's list price being offered.**

Supplier Notes: _____

No bid
 Additional notes
(Attach separate sheet)

Item Attributes

1. Warranty
Describe the standard warranty offered for this group of equipment.

(Required: Maximum 4000 characters allowed)

1
2 LC/Mass Spectrometer Supplies
(Response required)

Total: %

Item Notes: **Enter the percentage discount off the manufacturer's list price being offered.**

Supplier Notes: _____

No bid
 Additional notes
(Attach separate sheet)

1
3 Atomic Absorption Spectrophotometer Equipment
(Response required)

Total: %

Item Notes: **Enter the percentage discount off the manufacturer's list price being offered.**

Supplier Notes: _____

Item Attributes

1. Warranty

Describe the standard warranty offered for this group of equipment.

(Required: Maximum 4000 characters allowed)

No bid
 Additional notes
(Attach separate sheet)

1
4 Atomic Absorption Spectrophotometer Supplies
(Response required)

Total: %

Item Notes: **Enter the percentage discount off the manufacturer's list price being offered.**

Supplier Notes: _____

No bid
 Additional notes
(Attach separate sheet)

1
5 Capillary Zone Electrophoresis Equipment
(Response required)

Total: %

Item Notes: **Enter the percentage discount off the manufacturer's list price being offered.**

Supplier Notes: _____

No bid
 Additional notes
(Attach separate sheet)

Item Attributes

1. Warranty

Describe the standard warranty offered for this group of equipment.

(Required: Maximum 4000 characters allowed)

**1
6**

Capillary Zone Electrophoresis Supplies

(Response required)

Total: %

Item Notes: **Enter the percentage discount off the manufacturer's list price being offered.**

Supplier Notes:

No bid
 Additional notes
(Attach separate sheet)

**1
7**

Maldi Time of Flight Mass Spectrometer Equipment

(Response required)

Total: %

Item Notes: **Enter the percentage discount off the manufacturer's list price being offered.**

Supplier Notes:

No bid
 Additional notes
(Attach separate sheet)

Item Attributes

1. Warranty

Describe the standard warranty offered for this group of equipment.

(Required: Maximum 4000 characters allowed)

**1
8**

Maldi Time of Flight Mass Spectrometer Supplies

(Response required)

Total: %

Item Notes: **Enter the percentage discount off the manufacturer's list price being offered.**

Supplier Notes:

No bid
 Additional notes
(Attach separate sheet)

1
9 Analytical Software
(Response required)

Total: %

Item Notes: **Enter the percentage discount off the manufacturer's list price being offered.**

Supplier Notes: _____

- No bid
- Additional notes
(Attach separate sheet)

Item Attributes

1. SUPPLIER COMMENTS - ANALYTICAL SOFTWARE

Provide details about the discount structure for the analytical software being offered.

(Required: Maximum 4000 characters allowed)

2
0 OTHER CATEGORY DISCOUNT
(Response required)

Total: %

Item Notes: **Enter the percentage discount off the manufacturer's list price being offered FOR EQUIPMENT AND SUPPLIES THAT ARE NOT ALREADY INCLUDED IN THE CATEGORIES LISTED ABOVE.**

Supplier Notes: _____

- No bid
- Additional notes
(Attach separate sheet)

2
1 IMPLEMENTATION AND TRAINING
(Response required)

Quantity: 1 UOM: EA Price: \$ Total: \$

Item Notes: Participating entities prefer implementation and training to be included with the cost.

Enter cost of implementation and training **if not already included** with cost of equipment.

Supplier Notes: _____

- No bid
- Additional notes
(Attach separate sheet)

Item Attributes

1. DETAILS OF IMPLEMENTATION AND TRAINING

Describe training provided including:

- approximate timelines
- any limit on number of users being trained
- any resources Universities will need to provide
- if training is provided on-site or virtually

(Optional: Maximum 4000 characters allowed)

2
2

REPAIR SUPPORT/SERVICE

(Response required)

Quantity: 1 UOM: EA Price: \$ Total: \$

Item Notes: State standard service contract rates to include the following:

Supplier Notes: _____

No bid
 Additional notes
(Attach separate sheet)

Item Attributes

1. HOURLY LABOR RATE

Enter flat hourly rate for labor.

\$

(Optional: Numbers only)

2. PER DIEM

Enter flat per diem rate, if not included in the hourly rate.

\$

(Optional: Numbers only)

3. REMOTE DIAGNOSTICS

If applicable, describe remote diagnostic service capabilities.

(Optional: Maximum 1000 characters allowed)

2
3

Support Contracts - Point of Sale

(Response required)

Item Notes: **Enter the percentage discount off the manufacturer's list price being offered.**

Supplier Notes: _____

Total: %
 No bid
 Additional notes
(Attach separate sheet)

Item Attributes

1. SUPPLIER COMMENTS - Support Contracts Point of Sale

Describe the support contracts options offered at the point of sale *and provide details about the discounts being offered.*

(Optional: Maximum 4000 characters allowed)

**2
4**

Support Contracts - After Warranty

(Response required)

Item Notes: **Enter the percentage discount off the manufacturer's list price being offered.**

Supplier Notes: _____

Total: %

No bid
 Additional notes
(Attach separate sheet)

Item Attributes

1. SUPPLIER COMMENTS - Support Contracts After Warranty

Describe the support contracts options offered after the original warranty has expired and provide details about the discounts being offered.

(Optional: Maximum 4000 characters allowed)

**2
5**

FORM OF BID

Item Attributes

1. COMPANY OVERVIEW

Provide a brief company profile including date of incorporation, business composition (proprietorship, partnership or incorporation), the state under which your business is organized, and any other pertinent information that can be used to evaluate the proposal.

OR

Upload a document that provides the above information in the Response Attachments tab.

(Required: Maximum 1000 characters allowed)

2. PAYMENT TERMS

Please select the payment terms for this offer.

5% 15/Net 30 2% 15/Net 30 Net 30 Net 20 Net 10 Other

(Required: Check only one)

3. COMMENTS - PAYMENT TERMS

If "other" was selected above, describe alternative payment terms.

(Optional: Maximum 1000 characters allowed)

4. FREIGHT TERMS

The only acceptable freight terms for this offer are FOB Installed.

The price paid for the equipment must include shipping and installation.

Able to meet this specification Not able to meet this specification

(Required: Check only one)

5. Insurance Requirements

Contractor can comply with the attached insurance requirements.

Yes No

(Required: Check only one)

